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}

ABSTRACT
In 1993, the California Community Colleges' Commission on Innovation publishea resommendations for the colleges to accommodate more students, respond to growing student diversity, and provide students with mere advanced education and skills for the future. Included in the report are estimates of cost and savings for implementation. Focusing on these figures, this document provides the detailed technical and cost assumptions that provided the bases for the Commission's estimates. Section I explains the assumptions and costs associated with the following investment initiatives recommended by the Commission: (1) instructional and student services innovation grants; (2) faculty development programs; (3) faculty development centers; (4) assessment system pilots; (5) data capalilities enhancement; (6) grants for demonstrating more efficient management practices; (7) high performance reward program; (8) funding an Institute for Technology and Distance Education; (9) multimedia grants; (10) High Technology Centers demonstration grants; (11) strengthening the Chancellor's Office capabilities; and (12) instructional innovation planning grants. This section also describes the terms of recommended technology bonds. Section II focuses on the Commission's technology recommendations, including distance education, new learning technologies, and the formation of high technology centers. Section III discusses the models that generated the Commission's estimates of facilities-related savings resulting from distance education, afternoon scheduling, and year-round operations. Finally, section IV focuses on estimates of savings resulting from more efficient management practices adopted from the "quality movement." Data tables are included throughout. Contains 410 references. (KP)

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# Technical and Cost Assumptions for the Implementation of the Commission on Innovation's Action Agenda 

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# TECHNICAL AND COST ASSUMPTIONS FOR THE IMPLEMENTATION OF THE COMMISSION ON INNOVATION'S ACTION AGENDA 

## Commission on Innovation

January 1994

Staff: BW Associates
Executive Directors: Paul Berman and Daniel Weiler

## CONTENTS

PREFACE ..... iii
INTRODUCTION ..... 1
SECTION
I. INVESTMENT COSTS ..... 4
II. TECHNOLOGY RECOMMENDATIONS ..... 8
III. FACILITIES RECOMMENDATIONS ..... 31
IV. MORE EFFICIENT MANAGEMENT PRACTICES ..... 56
SELECTED BIBLIOGRAPHY ..... 57
LIST OF TABLES AND FIGURES
TABLE
1 Estimated Savings ..... 2
2 Investment Costs ..... 5
2a Investment Fund for Innovation2b Technology Bond Retirement
3 Estimated Cost/FTES of Providing Instruction via Telecourses ..... 10
4 Estimated Cost/FTES of Extra Meetings and Providing Cable Subsidy for Instruction via Telecourses ..... 13
5 Estimated Annual Operational Savings from Instruction via Telecourses ..... 15
6 Estimated Cost/FTES of Providing Basic Skills Instruction via Integrated Learning Systems ..... 17
7 Estimated Cost/FTES of Providing ESL Instruction via Interactive, Multi-Media Systems ..... 20
8 Estimated Cost/FTES of Providing Interactive, Multi-Media Vocational Instruction ..... 21 ,
9 Estimated Annual Savings from New Learning Technologies ..... 22
10 Estimated Cost/FTES of Providing Instruction via Fully Automated and Supplementary Systems in a 300 Station Technology Center ..... 24
11 Estimated Number of Districts Able to Support Technology Centers and Estimated Savings ..... 26
12 Annual Costs and Savings from Implementing 62 Technology Centers ..... 28
13 Projected California Community College FTES Demand ..... 33
14 Estimated Cost/FTES for Facilities Space Expansion ..... 36
15 Estimated Demand for Facilities (Telecourses as a Stand Alone Policy) ..... 38
16 Estimated Facilities Savings from Telecourses as a Stand Alone Policy ..... 40
17 Estimated Demand for Facilities (Afternoon Scheduling as a Stand Alone Policy) ..... 43
18 Estimated Facilities Savings from Afternoon Scheduling as a Stand Alone Policy ..... 45
19 Estimated Demand for Faciliiies (Year-round Operations as a Stand Alone Policy) ..... 47
20 Estimated Facilities Savings from Year-round Operations as a Stand Alone Policy ..... 49
21 Estimated Demand for Facilities (Telecourses, Afternoon Scheduling and Year-round Operations as Combined Policy) ..... 50
22 Estimated Savings from Telecourses, Afternoon Scheduling and Year-round Operations as Combined Policy ..... 53
23 Estimated Facilities Savings (Bond Retirement) per year from Telecourses, Afternoon Scheduling and Year-round Operations as Combined Policy ..... 55
FIGURE
1 Substituting High Productivity Technology for Business as Usual Facilities ..... 29

## PREFACE

The California Community Colleges Board of Governors formed the Commission on Innovation in November $19 \% 1$ to recommend ways in which the colleges could accommodate at least a third more students, respond to growing student diversity, and provide all students with the more advanced education and skills they will need in the 21 st century, without relying on more funding either from fee increases or additional state allocations.

The Commission's report-Choosing the Future: An Action Agenda for Community Colleges-was delivered to the Board of Governors on October 27, 1993. The report recommends 13 specific strategies and 73 action steps that could be taken by the colleges, the Board, the Legislature and others in order to meet the challenges faced by the community colleges in the years ahead.

Choosing the Future provides summary estimates of the costs that could be incurred and the savings that could be realized if Commission recommendations were implemented. This document presents the detailed technical and cost assumptions that provide the bases for these estimates.

## INTRODUCTION

In Choosing the Future, the Commission estimates that if the community colleges continue to operate as they now do-that is, maintaining both expenditures per student and facilities costs for additional students at current levels-it would cost approximately $\$ 4.8$ billion per year by 20 c 5 (in 1991 constant dollars, including state, local, federal, and debt retirement funds) to accommodate all enrollment demand. The Commission estimates that 1994 total expenditures (in 1991 constant dollars) would be some $\$ 3.6$ billion; thus, continuing "business as usual" would result in a one-third increase in total costs over the period from 1994 to 2005-with no assurance of increased effectiveness. The most likely outcome-given the state's fiscal crisis-is that thousands of students would be turned away and many others would not obtain the higher level of education and training they need in order to succeed in tomorrow's economy.

The strategies and action steps recommended by the Commission address this crisis head-on. They could allow the colleges to accommodate enrollment growth without significant increases in expenditures, while greatly strengthening educational effectiveness. The Commission estimates that the implementation of its recommended innovations could yield gross savings of some $\$ 1.2$ billion per year by 2005 .

In order to achieve these savings and effectiveness improvements, the Commission recommends that the State and the community colleges create an Investment Fund for Innovation based primarily on a set-aside from the State's general purpose support for the colleges, and issue State general obligation Technology Bonds to finance the acquisition of instructional, management, and telecommunication technologies. The Commission estimates that the Investment Fund for Innovation should be spending some $\$ 82$ million per year by 2005 and that the retirement cost of technology bonds should by then come to about $\$ 214$ million per year. Together, the Investment Fund and technology bonds represent a total estimated investment of $\$ 296$ million per year by 2005 . Estimated net savings would thus be $\$ 886$ million per year by 2005, so that earollment demand could be met and enhanced effectiveness achieved for an increase in costs of only nine percent over 1994 levels.

Table 1 presents an overview of these Commission estimates; it shows estimated savings and recommended investments for each year from 1994 to 2005. This table is an expanded version of Table 2 on page 108 in Choosing the Future.

The balance of this document provides the detailed cost models underlying these estimates and discusses the assumptions made by the Commission in developing these models. The models were developed by Commission staff in consultation with experts within and $c$ itside of the community college system. Each represents one plausible scenario-out of myriad possibilities-of how investment funds could be allocated or savings achieved. Though the models are fallible and should not be taken as precise predictors, we believe that they provide reasonable approximations to support the proposition that the community colleges can serve significantly higher numbers of students within their current funding levels.
Table 1
(Milliona of 1991 Constant $\$$ s)

|  | 1994 | 1995 | 1996 | 1997 | 1998 | 1999: | 2000 | 2001 | 2002 | 2003 | 2004 | 2005 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Expenditures Assuming Business As Usual | \$3,9594 | \$3,653 | \$3,678 | \$3,727 | \$3,771 | \$3,818 | \$3,882 | \$3,991 | \$4,197 | 54,455 | \$4,680 | \$4,824 |
| A Savings From Recommended Strategies |  |  |  |  |  |  |  |  |  |  |  |  |
| 1. Savings from Telecourses | \$0 | \$42 | \$84 | \$126 | \$169 | \$211 | \$232 | \$255 | \$280 | \$307 | \$333 | \$357 |
| 2. Savings from Aftemoon Schoduling | \$0 | \$2 | \$4 | \$61 | \$7 | \$9 | \$11. | \$13 | \$15 | \$17. | \$18, | \$20 |
| 3. Savings from Year-round Operations | \$0 | \$1 | \$1. | \$2. | \$3 | \$3 | \$4 | \$5. | \$5 | 56 | \$7 | \$7 |
| 4. Savings from Technology Conters | \$0 | \$0. | \$13 | \$501 | \$94 | \$128 | \$195. | \$2411 | \$285 | \$359 | \$401. | \$455 |
| 5. Savings from New Leaming Technologios | \$0 | \$30 | \$59 | \$87 | \$155 | \$139 | \$139 | \$139 | \$139 | \$139 | \$139 | \$139 |
| 6. Savings from More Efficient Management | \$0, | \$17 | \$33 | \$501 | \$67. | \$83] | \$101! | \$120 | \$144 | \$171 | \$199 | \$204 |
| Total Gross Savings | \$0 | \$92 | \$194 | \$321 | \$455 | \$574 | 5683 | \$773. | \$868 | \$998 | \$1,097 | \$1,182 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| Investment Fund for Innovation | \$9 | \$25 | \$51 | \$65 | \$83 | \$84 | \$84 | \$84 | \$84 | \$82 | \$82 | \$82 |
| Tochnology Bond Retirement | \$14 | \$35 | \$58 | \$79 | \$109 | \$123 | \$135 | \$159 | \$177 | \$198 | \$203 | \$214 |
| Total Investment Costs | \$23 | \$60 | \$109 | \$144 | \$192 | \$207 | \$2201 | \$243 | \$261 | \$280 | \$285 | \$296 |
| Net sawings | (\$23) | \$31 | \$85 | \$177 | \$263 | \$367 |  |  |  |  |  |  |
|  |  |  | 1 | S17 | 5263 | \$367 | \$463 | \$529 | \$607 | 5718 | \$811 | \$886 |
| Expenditures with Recommendations | \$3,617 | \$3,621 | \$3,592 | \$3,550 | \$3,508 | \$3,451 | \$3,419 | \$3,461 | \$3,590 | \$3,737 | \$3,869 | \$3,938 |

## Organization of this Document

This document is divided into four sections. Section I explains the assumptions and costs associated with the investments recommended by the Commission-the Investment Fund for Innovation and Technology Bonds. Many of these recommended investments are closely linked to Commission strategies for saving money by improving college productivity and efficiency. Other investments are recommended, not as a way of saving money, but in order to improve educational effectiveress. And some investments would lead to both improved productivity and enhanced effectiveness. For the sake of clarity, all investment costs are first discussed in Section I.

Section II discusses in detail the models used to estimate the cost and savings resulting from the three major technology strategies recommended by the Commission-distance education, new learning technologies, and technology centers.

Section III discusses the models that generated the Commission's estimates of facilitiesrelated savings resulting from distance education, afternoon scheduling, and year-round operations.

Section IV discusses estimates of savings resulting from more efficient management practices.

References in parentheses throughout the document are to Choosing the Future.

## I. INVESTMENT COSTS

Investment Fund for Innovation (Recommendation I, Strategy 1, Action 1, page 27)
The Investment Fund for Innovation would support 12 key initiatives recommended by the Commission. Table 2a displays the year-by-year costs the Commission estimates would be associated with each of these initiatives; the yearly totals are the same as those shown for the Investment Fund in Table 1, above. Each of the 12 recommended initiatives is described briefly below, together with an explanation of relevant cost assumptions.

Instructional and Student Services Innovation Grants (Recommendation I, Strategy 2, Action 1, page 32). The Commission envisions this grants program as a major effort to focus on developing models for active learning and other alternative instructional approaches. The awards, averaging $\$ 200,000$ each, would permi: sustained work by faculty teams on advanced active learning techniques. The Commission's estimates assume a scenario in which five grants are awarded in 1994, 15 in 1995, and 25 are awarded each year thereafter until 2005.

Faculty Development Programs (Recummendation I, Strategy 2, Action 2.2, page 33; Recommendation III, Strategy 2, Action 3.5, page 85). This initiative is aimed at supporting faculty who need to develop expertise in alternative instructional approaches and the uses of technology-assisted learning. The estimates assume that two-thirds of all full- and part-time faculty are trained in advanced teaching/learning techniques by 2005 through 30 days of release time provided to two-thirds of all faculty by that year. To assure estimates that provide adequate room for salary increases and unanticipated costs, the Commission assumes that all faculty-fulland part-time-earned salaries and benefits totaling $\$ 55,000$ a year and that consultants, travel, supplies, and other materials would add 50 percent to the costs of the release time. The Commission assumes a scenario in which funding is gradually increased until it reaches maximum levels in the fifth year of the program (1998), and stays at that level through 2002 in order to provide support to 47 percent of all faculty by that date. The remaining 20 percent of faculty to be trained by 2005 would then be able to be supported at slightly lower levels of funding from 2003-2005.

Faculty Development Centers (Recommendation I, Strategy 2, Action 2.3, page 33; Recommendation III, Strategy 2, Action 3.6, page 86). These funds would pay for the establishment of up to 12 centers at community college campuses. The centers wouid help to develop faculty expertise in active learning techniques and technology use. Funds would be awarded to campuses on the basis of a competitive RFP process. The Commission's estimates assume that each of 12 sites would be staffed by three full-time faculty at $\$ 55,000$ each, for a total cost of $\$ 1.98$ million per year, starting in 1995.

Pilots of Assessments System (Recommendation I, Strategy 4, Action 3, page 41). This initiative would support the cost of developing and piloting assessment instruments as well as the initial implementation of a system of assessments. Estimating these cosis is difficult, as the costs would
rable 2A. Investment Fund for Innovation

|  | 1994 | 1995 | 1996 | 1997 | 1998 | 1999 | $2000^{\circ}$ | 2001 | 2002 | 2003 | 2004 | 2005 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Instructional and Student Senvices.................................................... | \$1.00 | \$3.00 | \$5.00 | \$5.00 | \$5.00 | \%5.00 | \$5.00 | \$5.00 | \$500 | \$5.00 | \$5.00 | \$5.00 |
| Faculy Development Programs | \$1.00 | \$10.13 | \$22.50 | \$33.75 | \$49.50 | \$49.50 | \$49.50 | \$49.50 | \$49.50 | \$45.00 | \$45.00 | \$45.00 |
| Faculy Development Centers | \$0.00 | \$1.98 | \$1.98 | \$1.98 | \$1.98 | \$1.98 | \$1.98 | \$1.98 | \$1.98 | \$198 | \$1.98 | \$1.98 |
| Pilols of Assassments System | \$0.50 | \$2.00 | \$6.00 | \$8.00 | \$8.00 | \$8.00 | \$8.00 | \$8.00 | \$8.00 | \$8.00 | \$8.00 | \$8.00 |
| Enhancement of College Data Caparyililies | \$0.50 | \$0.50 | \$6.00 | \$8.00 | \$10.00 | \$12.00 | \$12.00 | \$12.00 | \$12.00 | \$12.00 | \$ $\$ 2.00$ | \$12.00 |
| Grants for Demonstrating More Efficient Management Prack..........esi | \$0.75 | \$0.75 | \$0.75 | 50.75 | \$0.75 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| High Performance Reward Program | \$0.00 | \$0.00 | \$0.50 | \$0.50 | \$0.50 | \$0.50 | \$0.50 | \$0.50. | \$0.50 | \$0.50 | \$0.50 | \$0.50 |
| Funding of INTECH | \$0.50 | \$0.50 | \$0.50 | \$3.00 | \$3.00 | \$3.00 | \$3.00 | \$3.00 | \$3.00 | \$5.00 | \$500 | \$5.00 |
| Grants to Implement Multimedia, ILS S Systems | \$0.55 | \$0.55 | \$1.10 | \$1.10 | \$1.10 | \$1.10 | \$1.10 | \$1.10 | \$1.10 | \$1.10 | \$1.10 | \$1.10 |
| Dernonstration Grants for High Tech. Centors | \$0.66 | \$0.66 | \$0.66 | \$0.66 | \$0.66 | \$0.66 | \$0.66 | \$0.66 | \$0.66 | \$0.66 | \$0.65 | \$0.66 |
| Strengthening of Chancellor's Office Capababilities | \$0.55 | \$1.10 | \$1.65 | \$2.20 | \$2.75 | \$2.75 | \$2.75 | \$2.75 | \$2.75 | \$2.75 | \$2.75 | \$2.75 |
| Planning Grants for Aftemoon Scheduling, Year-round Operations, Master Course Scheduling | \$3.00 | \$4.00 | \$4.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| Fund for Innovation Sub-Total | \$9.01 | \$25.17 | \$50.64 | \$64.94 | \$83.24 | \$84.49 | \$84.49 | \$84.49 | \$84.49 | \$81.99 | \$81.99 | 81.99 |

Table 28. Technology Bond Retirement
vary widely depending on the specific strategies used. The Commission's estimates would provide $\$ 500,000$ in 1994 and $\$ 2$ million in 1995 as the effort is launched, and $\$ 8$ million per year beginning in 1997 for initial implementation.

Enhancement of College Data Capabilities (Recommendation II, Strategy 2, Action 3, page 56; Recommendation III, Strategy 2, Action 4, page 87). The Commission recommends that the colleges develop a comprehensive information network, link college data systems to labor market and employment data, and strengthen their student and management information systems. These costs also are difficult to estimate and depend on the current data processing capabilities at each campus, specific strategies used, and the ever-changing cost of hardware and software. The Commission recommends that five college pilot sites be funded to develop enhanced data capabilities. Budget estimates include $\$ 500,000$ in each of the first two years to perform needs assessments and strategic planning, increasing sharply in later years $\$ 6$ to $\$ 12$ million per year to finance substantial hardware, software, and development costs.

Grants for Demonstrating More Efficient Management Practices (Recommendation III, Strategy 1, Action 2, page 71). The Commission assumes that funds would be provided for five demonstration grants of $\$ 150,000$ each, for five years beginning in 1994. The grants would be awarded to colleges on a competitive basis to demonstrate and implement quality improvement practices. Dissemination of findings to other colleges would be a responsibility and requirement for the award of a grant.

High Performance Reward Program (Recommendation III, Strategy 1, Action 4, page 72). This program would be modeled after the noted Baldridge National Quality Awards program of the U.S. Department of Commerce. Starting in 1996, the program would provide cash awards of $\$ 50,000$ each to up to ten colleges per year judged to have achieved significant efficiency gains.

Funding of INTECH (Recommendation III, Strategy 2, Action 1.3, page 77). An Institute for Technology and Distance Education would be chartered as an independent, system-level organization to plan, oversee, and coordinate the development of a pervasive technological infrastructure at the community colleges. The Commission's estimates assume that $\$ 500,000$ is provided for each of the first three years of INTECH operations, $\$ 3$ million per year for the next five years, and $\$ 5$ million per year thereafter.

Grants to Implement Multimedia, ILS Systems (Recommendation III, Strategy 2, Action 3.2, page 84). These funds would provide a continuing source of grants to colleges to build their capacity to implement multi-media, interactive approaches to basic skills, ESL, and core vocational instruction. The size and timing of the grants would be decided by INTECH in consultation with the field. The Commission's estimates provide $\$ 550,000$ per year in 1994 and 1995 on the assumption that 20 faculty members are funded to devote half of their time to addressing implementation issues. Funding would double in 1996 and thereafter to provide halftime funding for 40 faculty members per year.

Demonstration Grants for High Tech Centers (Recommendation III, Strategy 2, Action 3.3, page 84). These funds would be awarded by INTECH in the form of demonstration grants for colleges to develop models of High Technology Centers for technology-assisted learning. The Commission's estimates assume that five-year grants of $\$ 110,000$ each will be provided to six colleges per year, beginning in 1994.

Strengthening of Chancellor's Office Capabilities (Recommendation III, Strategy 3, Action 5, page 93). The Commission recommends strengthening the Chancellor's Office to enable it to assume new and enlarged responsibilities. The Commission's estimates assume that funding would be phased in to eventually provide 35 additional staff at an average of $\$ 70,000$ each for salaries, benefits, and support costs, and that $\$ 300,000$ per year would pay for additional data processing capabilities.

Planning Grants for Afternoon Instruction, Year-round Operations, Master Course Scheduling (Recommendation III, Strategy 4, Actions 3-5, pages 98-101). Commission estimates provide for grants of $\$ 100,000$ each to be awarded to colleges to support planning for afternoon scheduling, year-round operations, and master course scheduling. The funding shown in Table 2 would fund 30 colleges in 1994 and 40 colleges each in 1995 and 1996.

The total annual cost of the Innovation Fund would reach $\$ 82$ million in 2005, as shown in Table 2a.

Technology Bonds (Recommendation III, Strategy 2, Action 3.1, page 83)
The Commission recommends that general obligation bonds be used to finance the acquisition of technology-based learning systems (hardware and specialized software) and the construction of specialized facilities. The models discussed throughout the next section calculate net savings from technology use after taking into account the cost of retiring the bonds that would be needed to finance this technology acquisition. Table $2 b$, above, summarizes these bond retirement costs. The table displays the annual cost from 1994-2005 of amortizing five-year technology bonds at 6 percent annual interest, together with 20 -year bonds to finance the cost of building specialized facilities, also at 6 percent interest. The debt retirement costs shown in the table reach $\$ 214$ million per year by 2005. The technology bonds are amortized on a five-year schedule on the assumption that wear and obsolescence will require technology-based learning systems to be replaced every five years.

## II. TECENOLOGY RECOMMENDATIONS

The Commission has recommended the adoption of three major technology-based strategies to enhance the community colleges' capability to serve increased numbers of students at higher levels of effectiveness, without spending more money. This section discusses the Commission's estimates of the operational cost savings resulting from the implementation of these strategies.

## Distance Education (Recommendation III, Strategy 2, Action 2, pages 78-82)

Distance education strategies can take a broad variety of forms ranging from simple print or cassette tape versions of course materials distributed to students, to highly sophisticated interactive video classes where students and instructor gather at sites equipped with audio and video reproduction and transmission equipment and are linked by high-speed fiber optic networks.

To explore the feasibility of distance education strategies, Commission staff convened discussion groups of community college and other distance education experts and reviewed relevant research. Staff constructed detailed models and analyses of various ways of implementing distance education. The initial findings from these efforts are documented in The Feasibility of Statewide Distance Education, the fifth in a series of six discussion papers prepared for the Commission on various topics. ${ }^{1}$

One potential advantage of distance education is a reduction in instructional costs resulting from shifting the role of instructional staff from a relatively low productivity role of lecturer/teacher to a more productive role as "learning coach" or facilitator. Distance education can facilitate this by capturing the lecture, demonstration, and other portions of courses and reproducing and distributing them much more efficiently than conventional methods.

The Commission recommends that the community colleges serve 20 percent of all enrollment demand via distance education by 2005. This recommendation does not assume that one out of five FTES would take all courses entirely in a distance mode; rather, any given student might take one out of five courses via distance technologies, or students might use distance means in one out of five class sections. The Commission's distance education strategy would reach traditional and non-traditional students in a more cost-effective fashion than conventional classes, yet maintain a relatively high level of contact between the students and instructional staff. Such a strategy could lead to savings of between $\$ 500$ and $\$ 550$ per FTES when compared with conventional instructional strategies, plus facilities savings (discussed in Section III, below). Models developed by the Commission, described below, shov; hat annual savings could reach $\$ 135$ million by 2005, even if colleges are allowed to retain half of the savings as an incentive to significantly expand their current distance education efforts.

[^1]Starting with Telecourses. The Commission's estimates assume the use of proven and demonstrated distance education technology whereby students receive televised course material in their homes via cable television. To ensure that this telecourse strategy results in high-quality instruction, the Commission's estimates include funding for significant levels of faculty involvement and interaction with students during face-to-face meetings that supplement the telecourse broadcast material.

Table 3 shows these estimates in detail, based on the specific assumptions listed below and varying the number of students in each course from 50 to 10,000 . Due to the high assumed "up front" costs, the estimated cost to serve each FTES is very high $(\$ 10,286)$ for telecourses with only 50 students. The cost per FTES drops sharply to $\$ 2,217$ when, as the Commission assumed, 750 students are enrolled in each telecourse. In Table 3 and all subsequent tables in this document, the shaded column indicates the costing assumption made by the Commission in developing its estimates.

The following assumptions underlie the cost estimates shown in Table 3:

- License costs. It costs $\$ 15,000$ per course for the license to broadcast telecourse material. The license fees are compensation to the developer(s) of videc course tapes. ${ }^{2}$
- Per-student fee. In addition to license costs, a per-student fee of $\$ 15$ per student is assumed as additional compensation to the course developer(s)-in effect, a royalty. ${ }^{3}$
- Up-link costs. The model assumes that it costs $\$ 1,154$ per hour of instruction to lease satellite time to broadcast the telecourse. ${ }^{4}$
- Supplies and materials. The model assumes $\$ 7$ per student to provide supplies and materials. ${ }^{5}$
- Hourly cost of staff. The model assumes that full-time instrurtors cost $\$ 45$ per hour, based on an average salary and benefits package of $\$ 55,000$, divided by a 36 week work year, divided by a 35 hour work week. The model assumes that teaching assistants cost $\$ 13$ per hour. ${ }^{6}$

[^2]Table 3


|  | 900 | \％ 29 | S30 | \％${ }^{2}$ | \＄5\％00 | 6is | 350 | O0040 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Liconce per Course | \＄15，000 | \＄15，000 | \＄15，000 |  | \＄15，000 | \＄15，000 | \＄15，000 | \＄15，000 |
| Fee per student per Course | \＄15 | 515 | \＄15 | W， | \＄15 | \＄15 | \＄15 | \＄ 15 |
| Uplink Cost mour of instruction | \＄1，154 | \＄1．154 | \＄1．154 |  | \＄1，154 | \＄1，154 | \＄1，154 | \＄1，154 |
| Supplies \＆Materials Cost per student per Course | \＄7 | $\$ 7$ | \＄7 |  | \＄7 | \＄7 | \＄7 | $\$ 1,154$ $\$ 7$ |
| Cost per hour for FT Instructor | \＄45 | \＄45 | \＄45 |  | \＄45 | \＄45 | \＄45 | \＄45 |
| Cost per hour for teaching Assistant | \＄13 | \＄13 | \＄13 |  | \＄13 | \＄13 | \＄13 | \＄ |
|  |  |  |  | 紇 |  |  |  |  |
| \＃Hours of Instruction per Course | 16 | 16 | 16 | 虊蓇 | 16 | 16 | 16 | 16 |
| \＃Courses per Semester | 10 | 10 | 10 |  | 10 | 10 | 10 | 10 |
| \＃Semesters per Year | 3 | 3 | 3 |  | 3 | 3 | 3 | 10 |
|  |  |  |  |  |  |  |  | 3 |
| Instructor Grading Hours per student per Course | 3 | 3 | 3 |  | 3 | 3 |  |  |
| Instructor Prep Hours per Course | 16 | 16 | 16 |  |  | 3 | 3 | 3 |
| Instructor Q8A Hours per student per Course | 1 | 1 | 1 |  | 16 | 16 | 16 | 16 |
| Max Instuctor Hours per woek | 35 | 35 | 35 | \％ $4 . .15$ | 35 | 1 | 1 | 1 |
| \＃Weoks per Year | 48 | 48 | 48 | 48 | 48 | 35 | 35 | 35 |
| \＃Units per Course | 3 | 3 | 3 |  | 48 | 48 | 48 | 48 |
| FTE crodit eguivalent per Year | 30 | 30 | 30 |  | 3 | 3 | 3 | 3 |
|  |  |  |  | ． | 3 | 30 | 30 | 30 |
|  |  |  |  | ，． ．${ }^{\text {a }}$ |  |  |  |  |
| Tolal Hours of Instruction | 480 |  |  |  |  |  |  |  |
| Total Students per Year | 480 | 480 | 480 | \％\％＝ 180 | 480 | 480 | 480 | 480 |
|  | 1，500 | 6.000 | 15，000 | 22，500 | 45，000 | 150，000 | 225，000 | 300，000 |
| Total grading Hours per Course | 150 | 600 |  |  |  |  |  |  |
| Total Q\＆A Hours per Courso | 50 | 200 | 1.500 |  | 4，500 | 15，000 | 22，500 | 30，000 |
| Tolal prep Hours per Course | 16 | 16 | 500 |  | 1.500 | 5，000 | 7.500 | 10，000 |
| Total Hours per Course | 216 | 816 | 3.1016 | \％ | 16 | 16 | 16 | 16 |
| Total Hours per Course per wook | 14 | 51 | $\begin{array}{r}2,126 \\ \hline 126\end{array}$ | 縎015 | 6.6 | 20，016 | 30，016 | 40，016 |
| Total Instructor Hours per Course per woek | 14 | 35 | 35 |  | 376 | 1，251 | 1．876 | 2.501 |
| TA Hours per Course | 0 | 16 | 91 |  | 35 | 35 | 35 | 35 |
|  |  |  | 9 |  | 341 | 1，216 | 1.841 | 2，466 |
| Total Instructor Hours per Year | 6，480 | 16800 | 16.800 |  |  |  |  |  |
| Total TA Hours per Year | 0 | 7，680 | 43,680 |  | 16，800 | 16，800 | 16，800 | 16，800 |
|  |  |  |  |  | 163，680 | 583，680 | 883,680 | 1，183，680 |

Table 3 (Cont.)

|  | 50 | 2009 | 500 | \$150 | 1500 | 5000 | \$560 | 10000 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Total Units per Year | 4,500 | 18.000 | $45,000{ }^{3}$ | 63\% | 135,000 | 450,000 | 675,000 | 900.000 |
| FIE Equivalent | 150 | 600 | 1.500 | \$ ${ }^{4}$, ${ }^{2} \%$ | $\begin{array}{r}13,4500 \\ \hline\end{array}$ | 15,000 | 22,500 | 30,000 |
|  |  |  |  |  |  |  |  |  |
| Licence Costs per Year | \$450,000 | \$450,000 | \$450,000 | \$50,00 | \$450,000 | \$450,000 | \$450,000 | \$450,000 |
| Total Instuclor Cosis | \$291,600 | \$756,000 | \$756,000 |  | \$756,000 | \$756,000 | \$756,000 | \$756,000 |
| Total TA Costs | \$0 | \$999,840 | \$567,840 | 395\% 40 | \$2,127,840 | \$7.587.840 | \$11.487,840 | \$15,387,840 |
| Non-Instuctional Costs (54.1\% of Instno......inamal) | \$157,756 | \$463,009 | \$716,197. | 5926137 | \$1,560,157 | \$4,514,017 | \$6,623,917 | \$8,733,817 |
| Total Uplink Costs | \$553,920 | \$553,920 | \$553,920 |  | \$553,920 | \$553,920 | \$553,920 | \$553,920 |
| Sludant FEE per Year | \$22,500 | \$90,000 | \$225,000 |  | \$675,000 | \$2,250,000 | \$3,375,007 | \$4,500,000 |
| Supplies Cost per Year | \$10,050 | \$40,200 | \$100.500 | S50wt | \$301,500 | \$1,005,000 | \$1,507,000 | \$2,010,000 |
| TVNCR Costs amortized @ 6\% for 5 Years | \$1,929 | \$7.286 | \$18,000 | Sting | \$53,714 | \$178,714 | \$268,000 | \$357,286 |
| Cost for Extra Meelings | \$40,500 | \$162,000 | \$405,000! |  | \$1,215,000 | \$4,050,000 | \$6,075,000 | \$8,100,000 |
| Cost of Ca' .e Subsidy for $10 \%$ of Students | \$16,500 | \$66,000 | \$165,000 | k \% | \$495,000 | \$1,650,000 | \$2,475,000 | \$3,360,000 |
|  |  |  |  |  |  |  |  |  |
| Tolal Cost w Equipment | \$1,544,754 | \$2,088,255 | \$3,957.457 | 5501502 | \$8,188,132 | \$22.995,492 | \$33,572.177 | \$44, 148,863 |
| Total Cost wlo Equipment | \$1,542,826 | \$2,680.969 | \$3,939,457 | S4,988, 983 | \$8,134,417 | \$22,816.777 | \$33,304,177 | \$43,791,577 |
|  |  |  |  |  |  |  |  |  |
| CosUFIES w/o Equipment | \$10,286 | \$4.468 | \$2.526 |  | \$1,808 | \$1,521 | \$1.480 | \$1,460 |
| Estimaled CosUFTES for Curment System | \$3,296 | \$3,296 | 43,296 | W. | \$3,296 | \$3,296 | \$3,296 | \$3,296 |
|  |  |  |  |  |  |  |  |  |
| CostFTES w/o Equipment if Savings Split with | \$10,286 | \$4,468: | \$2,961 | \#\# $\$ 2.756$ | \$2,552 | \$2,409 | \$2,388 | \$2,378 |

- Course structure. The model assumes that 16 hours of material are broadcast for each course, 10 courses are offered during each of three semesters on a year-round calendar, and each course is worth 3 credit units. The table shows the resulting numbers of students served, FTES, and units offered. The number of students in each course varies from 50 to 10,000 across the columns of the table. ${ }^{7}$
- Instructor time. Three hours of instructor time per student to grade exams, 16 hours for preparation (one hour for each hour of broadcast time) and 1 hour per student for one-on-one questions and answer time are assumed in the nodel. The model also assumes that full-time instructors perform the first 35 hours per week, per course, of instructional tasks, and that teaching assistants perform the remaining instructional tasks.

In addition, the table shows an added non-instructional cost component of 54 percent of instructor costs, on the assumption that telecourses will require substantiai non-instructional costs to support the programs. ${ }^{\text {. }}$ Television and videocassette recorder costs are also included to supply each FTE staff member with such equipment. The model assumes that this equipment will cost $\$ 500$ per FTE and is financed through technology bonds over a 5 year period at six percent interest. Table 3 also shows that operating a telecourse enrolling 750 students would cost an estimated 2,217 per FTES, a significant savings when compared wit' . the per-FTES cost of the current system.

Based on discussions with experienced telecourse practitioners, the Commission also recommends that significant face-to-face meeting time between students and instructors be a part of a telecourse strategy to ensure high-quality instruction. As shown in Table 4, it is estimated that the cost of offering such contact would be $\$ 270$ per FTES based on the assumptions listed below:

- Three meetings per course lasting four hours each, staffed by a full time instructor. ${ }^{9}$
- No more than 50 students attend each meeting, to ensure some personal degree of contact. A 750 student telecourse, for example, would require that the class be divided into 15 sections of 50 students, during each of the 3 meetings, to ensure such contact.

[^3]Estimated Cost/FTES of Extra Meetings and Providing Cable Subsidy for Instruction via Telecourses

$$
\text { Table } 4
$$

- These meetings are in addition to the one hour per student of question and answer time built into the basic telecourse model.

Finaliy, the Commission recommends that funds be provided to subsidize cable television subscriptions for students who cannot afford this cost. The model assumes that 10 percent of students receive subsidies of $\$ 110$ each ( $\$ 30$ to cover installation costs and $\$ 20$ per month for four month to pay basic subscription charges). ${ }^{10}$ Table 4 shows the cost increases associzted with extra meeting time and cable television subsidies.

Table 5 shows the Commission estimate that implementing a telecourse distance education strategy could save $\$ 134$ million per year by 2005 under the following assumptions:

- Telecourses serve 20 percent of FTES enrolled in for-credit courses by the year 2004.
- The goal of serving 20 percent of all credit FTES is reached over a five-year phase in period starting in 1995, to allow planning time and permit an orderly, gradual implementation.
- Each telecourse enrolls 750 students.
- The current cost of serving each for-credit FTES is $\$ 3,296 .{ }^{11}$
- The cost of serving each FTES via a 750 student telecourse is $\$ 2,217$.
- The $\$ 1,080$ per-FTES estimated savings ( $\$ 3,296-\$ 2,217$ ) generated by the telecourse strategy is "split" between the State and the community college ( $\$ 540$ each) to give the colleges a fiscal incentive to offer telecourses.

Technology-based Approaches to Instruction (Recommendation III, Strategy 2, Actions 3.2. and 3.3, page 84)

In addition to the distance education/telecourse strategy outlined above, the Commission recommends the adoption of two major technology-based approaches to delivering instruction. The first is to employ new learning technologies that use desktop computers and advanced multimedia, interactive courseware to provide instruction to students in basic skills, English as a second language (ESL), and core vocational courses. The second approach would employ similar technology in large High Technology Centers with 100 or more workstations. The Centers would provide a range of technology-based instruction, from sophisticated systems that would largely

[^4]Table 5
Estimated Annual Operational Bavings from Instruction via Telecourses (Millions of 1991 Constant \$s)

|  | 1994 | 1995 | 1996 | 1997 | 1998: | 1999 | 2000 | 2001 | 2002 | 2003 | 2004 | 2005 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| FIES Demand | 1.103 .825 | 1..109,449 | 1,105,238 | 1,109,816 | 1.112........... | 1.115, 1. | 1,123, $12 \times 22$ | 1,146,551 | 1,1999,758 | 1,269,487 | 1.328, | 1,362, 209 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| \# FTES served by Telecourses | 0 | 40,740 | 81,215 | 122.261 | 163,343 | 204, 780 | 206,339 | 210.512 | 220.282 | 233.084 | 243,942 | 250,108 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| Invastment Coslyr. | \$0.00 | \$0.51 | \$1.02 | \$1.53 | \$2.04 | \$2.56 | \$2.58 | \$2.63 | \$2.75 | \$2.91 | \$3.05 | \$3.13 |
| Amortized Cosilys. | \$0.00 | \$0.12 | \$0.24 | \$0.36 | \$0.48 | \$0.60 | \$0.61 | \$0.62 | \$0.65 | \$0.69 | \$0.72 | \$0.74 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total Óperational Savings/yr. | \$0.00 | \$21.98 | \$43.82 | \$65.96 | \$88.13 | \$110.48 | \$111.32 | \$113.57 | \$118.84 | \$125.75 | \$131.61 | \$134.94 |
| Total Operational Savings/yr. Amortized Invesiment Costs | \$0.00 | \$21.86 | \$43.58 | \$65.60 | \$87.64 | \$109.88 | \$110.71 | \$112.95 | \$118.19 | \$125.06 | \$130.89 | \$134.20 |

replace many existing courses, to less costly supplementary systems that would enable faculty to teach larger numbers of students. The discussion immediately below focuses on the use of advanced technology for basic skills, ESL, and core vocational instruction. We then discuss the use of these and related technologies in the context of High Technology Centers.

Integrated Learning Systems (ILS) for basic skills. Integrated learning systems typically use desktop computers with color monitors to deliver sophisticated instructional prograrns that are stored on high-density media. Such media include compact disk memory systems widely used in home music reproduction and laser discs which are often used to store feature-length motion pictures. Desktop stations are often linked in a small network by a file server computer. The file server can access a "jukebox" of courseware stored in digital form and send it to the linked desktop systems via high-speed network. The server can also monitor students' use of courseware and monitor, record, and store data on students' progress, since many courseware systems have built-in assessment components. Such systems can provide very rich, high time-ontask instruction with modest amounts of faculty oversight and coaching. Since assessment, reporting, and student progress analysis are automated and integrated into these systems, they are called integrated learning systems.

Table 6 shows the estimated per-FTES cost of ILS for basic skills instruction using full-tine and part-time faculty, respectively. The table shows that the estimated per-FTES cost of ILSbased instruction ranges from $\$ 412$ to $\$ 2,472$ when using full-time faculty, and depending on how many hours a student requires to complete a course. The table reaches these estimates under the assumptions listed below:

- A basic skills IIS consists of ten learning stations (each equivalent to 386 chip-based desktop computers with color monitors), connected via a high speed network to a central file server computer with substantial high speed data storage capacity. A ten station ILS with basic skills courseware would cost an estimated \$65,000.
- Each system would include: (1) a file server computer with a 486 CPU or Apple equivalent, $300-500 \mathrm{Mb}$ rapid-access storage, a CD-ROM player, tape back-up, control monitor, and printer, at a total cost of \$12,000; (2) network hardware and software at a total cost of up to $\$ 15,000$; (3) 10 learning stations with 386 CPU computers, color monitors, mice, and assorted peripherals at a cost of up to $\$ 2,400$ per station; and (4) learning and instructional management software at a cost of up to $\$ 15,000 .^{12}$
- A ten station ILS and courseware costing $\$ 65,000$ costs $\$ 15,340$ per year when amortized over five years at a 6 percent interest rate. With an estimated annual maintenance cost of $\$ 10,000$, the total annual hardware, courseware, and maintenance cost for the ten station system would be $\$ 25,340$.

[^5]Table 6
Estimated Cost/FTES of Providing Basic Skills Instruction via Integrated Learning Systems


Cosis Using Full-Time Faculty for Credit Courses
Costs Using Part-Time Faculty for Non-Credit Courses

ustesp wever

- ILS are open and available to students 25 percent of the time and provide instruction for 80 percent of the time while the systems are available to students. This yields 17,520 hours of instruction per year from a ten station ILS ( 8760 hours/year, multiplied by 25 percent, multiplied by 80 percent). ${ }^{13}$
- It takes students from 10 to 60 hours "on the system" to complete the course. ${ }^{14}$
- Each student served by the system during one course is 0.1 FTES, assuming that one FTES is 30 credits and each student earns 3 credits during each course.
- Full-time faculty cost $\$ 45$ per hour, part-time faculty cost $\$ 20$ per hour.
- Each system hour a student takes to complete a course requires 1.5 minutes of instructor time to answer questions. Thus, if students need 30 hours on the system to complete one course, the stadent would require 45 minutes of faculty question and answer time during the course.
- Each 10 station ILS requires a part-time administrator costing $\$ 25,000$ per year for salary and benefits.
- Support costs run in excess of 88 percent of faculty salary and benefit costs. ${ }^{\text {1s }}$

Under these assumptions, Table 6 shows that:

- the number of students accommodated by each 10 station system varies directly with the number of hours needed to complete the course;
- faculty, support, and system costs are constant; and
- the resulting per-FTES cost drops significantly with the number of hours students require to complete courses.

For example, if students need 30 hours of ILS time to complete a 3 unit course, it would require 438 hours of faculty time at a cost of $\$ 19,710$ ( $3 / 4$ hour per course, multiplied by 584 students equals 438 hours, in turn multiplied by $\$ 45$ per faculty hour). As the table shows, these

[^6]faculty costs are constant with respect to the number of hours necessary to complete the course. The total cost to run a ten station system, including purchasing and maintaining the hardware and software ( $\$ 25,340$ ), hiring a part-time administrator $(\$ 25,000)$, and faculty and support cost ( $\$ 19,710$ plus $\$ 17,479$ ) would be $\$ 87,529$. If students complete the course with 30 hours of system time, 584 students ( 58.4 FTES) could be served at a cost of $\$ 1,499$ per FTES, including equipment costs-a significant savings relative to traditional instructional methods.

Interactive, multi-media approaches to ESL and core vocational instruction. The technologies needed for instruction in ESL and core vocational skills present a set of operational assumptions similar to those discussed above for an ILS for basic skills. Technologies for ESL and core vocational instruction would use similar computers and networks, but would cost an estimated $\$ 71,000$ and $\$ 176,000$ respectively. ESL systems would include high powered independent multi-media workstations that are not linked via a file server and cost $\$ 6,000$ each, with software assumed to cost $\$ 1,625$ per station. Core vocational workstations are estimated to cost $\$ 8,000$ each for high-powered computers plus necessary high speed CD-ROM storage devices, with courseware costs of $\$ 9,600$ per station.

Tables 7 and 8 show the estimated cost of implementing technology-based approaches to ESL and core vocational instruction and how costs vary when using full-time versus part-time instructors.

Table 9 shows the Commission's estimates of the annual savings resulting from implementing the technologies discussed above. The table draws from the figures in the previous table, assuming that students require 30 hours of system time to complete each 3 unit course. It shows the number of FTES served by ILS basic skills, ESL, and core vocational systems under the following assumptions:

- Non-ESL basic skills enrollment constitutes 3.82 percent of for-credit FTES and 18.22 percent of non-credit FTES. ${ }^{16}$
- Vocational/technical enrollment constitutes 30 percent of for-credit FTES and 28 percent of non-credit FTES. ${ }^{17}$
- ESL enrollment constitutes 2.35 percent of for-credit FTES and 11.22 percent of noncredit FTES. ${ }^{18}$
- The average per-FTES cost of providing instruction is $\$ 3,296$ in for-credit courses and $\$ 1,648$ in non-credit courses.

[^7]Estimated Cost/FTES of Providing ESL Instruction via Interactive, Multi-Media Systems

Costs Using Full-Time Faculty for Credit Courses

Costs Using Part-TIme Faculty for Non-Credit Courses

Table 8
Estimated Cost/ FTES of Providing Interactive, Multi-Media Vocational Instruction

Costs Using Part-IIme Faculty for Non-Credit Courses


ESTAGME

|  | 1994 | 1995 | 1996 | 1997 | 19988 | 1999 | 2000 | 2001 | 2002 | 2003 | 2004 | 2005 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| FTES Demand | 1,103,825 | 1.109,449 | 1,1058 | 1,109,816 | 1.112, | 1,115327 | 1,123,822 | 1,146, | 1,199,758 | 1,269,487 | $1,328,624$ | 1,362,209 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| Basic Skills Demand served by 1 LIS | 0 | 3,380 | 5.666 | 8,001 | 10,337 | 12,672 | \{2,672 | 12,672 | 12,672 | 12.672 | 12,672 | 12,672 |
| ESL Demand served by ILS | 0 | 2050 | 3.488 | 4.926 | 6,363 | 6,363 | 6,363 | 6,363 | 6,363 | 6,363 | 6,363 | 12,6363 |
| Vocational Demand served by Multi-Media Instruction | 0 | 12.026 | 22.759 | 33,493 | 44,227 | 53,668 | 53,668 | 53,668 | 53,668 | 53.668 | 53,668 | 53,668 |
| Yotal FTES Served by New Learning Technologles | 0 | 17,406 | 31,913 | 46,420 | 60,927 | 72,704 | 72,704 | 72,704 | 72,704 | 72,704 | 72,704 | 72,704 |
| Number of Workstations |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| Cumuative* Basic Skn ils ILS | 0 | 57 | 114 | 171 | 228 | 285 | 285 | 285 | 285 | 285 | 285 | 285 |
| Cumulative \# of ESL workstations | 0 | 35 | 70 | 106 | 141 | 177 | 177 | 177 | 177 | 177 | 177 | 177 |
| Cumulative \# of Vocational workstations | 0 | 206 | 443 | 619 | 826 | 1,032 | 1.032 | 1.032 | 1,032 | 1.032 | 1.032 | 1,032 |
| Total Number of Workstations | 0 | 298 | 597 | 896 | 1.195 | 1,493 | 1.493 | 1.493 | 1,493 | 1.493 | 1,493 | $\begin{array}{r}1,032 \\ 1,493 \\ \hline\end{array}$ |
| Investment Costs |  |  |  |  |  |  |  |  |  |  |  |  |
| Investment CostyT. for Basic Skills ILS workstations | \$3.71 | \$3.71 | \$3.71 | \$3.71 | \$3.71 | \$3.71 | \$3.71 | \$3.71 | \$3.71 | \$3.71 | \$3.71 |  |
| Investment Costyr. for ESL workstations | \$2.52 | \$2.52 | \$2.52 | \$2.52 | \$2.52 | \$2.52 | \$2.52 | \$2.52 | \$2.52 | \$2.52 | \$2.52 | \$2.52 |
| Investment Coslyr. for Vocational workstations | \$36.24 | \$36.24 | \$36.24 | \$36.24 | \$36.24 | \$36.24 | \$36.24 | \$36.24 | \$36.24 | \$36.24 | \$36.24 | \$36.24 |
| Total Investment Costyr. | S42.47 | \$42.47 | \$42.47 | \$42.47 | \$42.47 | \$42.47 | S42.47 | \$42.47 | \$42.47 | \$42.47 | \$42.47 | \$42.47 |
| Amortized Costyr @ 6\% for 5 years | \$10.02 | \$20.04 | \$30.07 | \$40.09 | \$50.11 | \$50.11 | \$50.11 | \$50.11 |  |  |  |  |
|  |  |  |  |  |  |  | \$50.11 | \$50.11 | \$50.11 | \$50.11 | \$50.11 | \$50.11 |
| Operatonal Savings |  |  |  |  |  |  |  |  |  |  |  |  |
| Operational SavingsfyT. with Basic Skills IL. | \$0.00 | \$5.57 | \$10.38 | \$15.19 | \$20.01 | \$24.82 | \$24.82 | \$24.82 | \$24.82 | \$24 82 | 2482 | 2482 |
| Operational Savingssy. with ESL Techinnology | \$0.00 | \$3.43. | \$6.39 | \$9.35 | \$12.32 | \$12.32 | \$12.32 | \$12.32 | \$12.32 | \$24.82 | \$12.32 | \$ 12.82 |
| Operational Savingshyr. with Vocational Technology | \$0.00 | \$21.43 | \$41.87 | \$62.3i | \$82.74 | \$102.19 | \$102.19 | \$102.19 | \$102.19 | \$102.19 | \$102.19 | \$102.19 |
| Total Operational Savings | \$0.00 | \$30.43 | \$58.64 | \$86.85 | \$115.06 | \$139.32 | \$139.32 | \$139.32 | \$139.32 | \$139.32 | \$139.32 | \$139.32 |
| Total Operational Savings - Amortized Investment Costs | (\$10.02) | \$10.39 | \$28.57 | \$46.76 | \$64.95 | \$89.21 | \$89.21 | \$89.21 | 889.21 | \$89.21 | \$88.21 | \$89.21 |

- Implementation is phased-in over a five year period starting in 1995 to serve 30 percent of basic skills, ESL, and vocational FTES by the year 1999.
- Instructional technology is replaced every five years.
- There is a one-year lag before savings are realized.

High Tech Centers. The Commission also recommends the construction of 62 High Technology Centers to serve 20 percent of FTES by the year 2005. High Tech Centers would consist of facilities containing 100 or more learning stations and would provide (1) independently directed instruction in addition to the ILS, ESL and core vocational sysiems discussed above and (2) supplemental instruction to enable faculty to serve greater numbers of students.

The model shown in Table 10 is similar to those used in the tables for ILS, ESL, and core vocational systems, and generates estimates of the per-FTES cost of serving students in High Tech Centers. The basic assumptions behind the model are listed below:

- The Centers consist of from 100 to 300 stations; a 300 station Center would include 144 fully automated independent systems and 156 supplemental instruction systems. The automated systems cost $\$ 17,600$ per station and supplemental systems cost $\$ 4,000$ per station. The $\$ 17,600$ figure is derived from the same assumptions used to estimate the cost of core vocational systems as shown above. The $\$ 4,000$ figure is based on the assumption that each station would consist of a 486 CPU computer, a high speed disk drive, color monitor, peripherals costing $\$ 3,000$, and software costing $\$ 1,000$.
- Centers are open 35 weeks each year for 100 hours each week, or the equivalent; thus, they are utilized 40 percent of the time. Given allowances for maintenance and other down time, the Centers are 80 percent efficient in terms of generating student learning hours on their systems.
- A 300 station centers is located in facilities costing $\$ 7.5$ million each to provide 100 square feet of space per station at a construction cost of $\$ 250$ per square foot.
- Maintaining the hardware for 300 stations would cost $\$ 210,000$ per year.
- Fifteen systems administrators at a cost of $\$ 25,000$ each would be needed to staff a 300 station center.

Using a methodology identical to that described above, the top third of Table 10 shows the faculty and support costs associated with implementing the 144 station fully automated systems portion of a 300 station Center under varying assumptions of how many hours on the system are required to complete the course.
Table 10
Estimated Cost/FTES of Providing Instruction via Fully Automated and Supplementary Systems in a 300 Station Technology Center

Cost/FTES Assuming Students Require 30 Hours to Complete Course on Automated Systems

| Productivity of Faculty | $1.00{ }^{\prime}$ | 1550 | 200 | 30) | 3. | 3.51 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Total FTES | 5,718.53 | 4,260.86 | 3,532.03 | 3,094.73 | 204330 | 2,594.96 |
| Staft Costs per year | \$15,981,586 | \$8,690,210 | S5,887,951 | \$4,476,492 | 83, m9976 | \$3,111,261 |
| Amortized Hardware \& Sollware costs per year | \$745,382 | \$745,382 | \$745,382 | \$745,382 | Y/5382 | \$745,382 |
| Amortized Faciilities Cost per year | \$611,250 | \$611,250 | \$611,250 | \$611,250 | 881385 | \$611,250 |
| Equipment Maintenence \& Systems Admin. Costs per year | \$585,000 | \$585,000 | \$585,000 | \$585,000 | 5 28.100 | \$585,000 |
| Total Cost per year | \$17.923,219 | \$10,631,843 | \$7,829,583 | \$6,418, 124 | SKSLS | ¢5.052,893 |
|  |  |  |  |  |  |  |
| $\cos$ UFTES | \$3,134.24 | \$2,495.23 | \$2,216.74 | \$2.073.89 | S19946 | \$1947.19 |
| CosUFTES w/o Amorized Facilitios \& Hardware Costs | \$2,897.00 | \$2,176.84 | \$1,832.64 | \$1,635.52 | 315\%10:03 | \$1.424.4 |

The middle section of Table 10 shows estimated staff and support costs for systems used by faculty to supplement the instructional program. The concept of the supplemental system is the proposition that faculty could serve significantly larger numbers of students if the students spend time at a supplemental workstation. For example, if a typical faculty member currently teachers five courses per semester with 30 students in each course, he or she might teach 300 students in a two-semester academic year. The table shows the estimated cost of providing instruction using a supplemental system assuming the number of students taught by faculty increases sharply as students spend increasing amounts of time using the supplemental systems. Specifically, the table shows that the model assumes that faculty could serve 300 students if each student spends 10 hours on the system, 600 students if 20 hours are spent on the system, and so on. The model also assumes that a sufficient number of teaching assistants are provided to maintain the student:staff ratio at $300: 1$-in effect replacing time now spent wholly by faculty with a combination of faculty, teaching assistant, and supplemental computer instruction.

The bottom portion of Table 10 shows the cost of serving each FTES in a High Tech Center via the two (automated and supplemental) strategies. This portion of the table assumes that it takes 30 hours to complete automated courses (as shown in the shaded column in the top third of the table) and shows how the cost varies depending on how much one assumes that faculty productivity is increased through the use of supplemental systems and teaching assistants. The estimates underlying the Commission's recommendations (shown in the shaded columns) assume that the combination of technology and teaching assistants enables faculty productivity to increase by a factor of three, leading to a per-FTES cost of $\$ 1,510$ (or $\$ 1,994$ if debt costs are included).

Since High Tech Centers require a certain degree of scale in order to operate, Table 11 estimates the number of districts that have sufficient enrollment to justify at least one 100 station Center. The table shows that 62 districts are of sufficient size, and that the number of stations in each district would range from just over 100 to over 2,000 . The table also shows the estimated costs and savings by district, using figures from the previous table.

Table 12 shows the estimated annual costs and savings from High Tech Centers assuming they are phased in beginning in 1996. Specifically, the table shows the costs of implementing the Centers assuming they are built in districts in alphabetical order, with work on the first three Centers beginning in 1994, another six beginning in each year from 1995 through 2000, and so on as displayed in the table. The table also assumes that it takes two full years to build, equip, and open the centers. Thus, no savings are assumed until year three. Given these assumptions, the table shows that such Centers could lead to operational savings of over $\$ 454$ million per year by 2005.

Figure 1 shows that the investment in technology recommended by the Commission is estimated to be quite similar to what the colleges will have to spend on "brick-and-mortar" strategies to accommodate growth-unless facilities can be used more efficiently. The next section discusses the technical and cost assumptions underlying Commission recommendations that would enable the community colleges to accommodate most additional enrollment without building additional facilities. "Trading" the cost of facilities for the cost of technology would
Table 11
Estimated Number of Districts Able to Support Technology Centers and Estimated Savings (Millions of 1991 Constant \$8)

|  | FTES Demand in 2005-06 | FTES served ii $20 \%$ of 2005 Demand > 1000 FTES | \# Slations in Tech. Center | Equipment investment | Facilities Investment | Initial Investment Cost | Equipment Replacement Cost | Total Savingsyr. |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Allan Hancock | 11,474 | 2.294 | 245 | \$2.58 | \$6.14 | \$8.72 | \$2.58 | \$3.83 |
| Anterope Valley | 14,218 | 2.843 | 304 | \$3.20 | \$7.611 | \$10.81 | \$3.20 | \$4.75 |
| Barstow | 2,259 | 0 | 0 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| Butte | 14,670 | 2.934 | 313 | \$3.31 | \$7.85 | \$11.16 | \$3.31 | \$4.90 |
| Cabrillo | 13,656 | 2,731 | 292 | \$3.08 | \$7.31 | \$10.38 | \$3.08 | \$4.56 |
| Cerritos | 18,984 | 3,796 | 406 | \$4.28 | \$10.16 | \$14.43 | \$4.28 | \$6.34 |
| Chatify | 17.594 | 3.518 | 376 | \$3.96 | \$9.41 | \$13.38 | \$3.96 | \$5.88 |
| Citus | 11,141 | 2,228 | 238. | \$2.51 | \$5.96 | \$8.47 | \$2.51 | \$3.72 |
| Coast | 43,772 | 8,754 | 936 | \$9.86 | \$23.42 | \$33.28 | \$9.86 | \$14.63 |
| Compton | 5,080 | 1.016 | 108 | \$1.14 | \$2.72 | \$3.86 | \$1.14 | \$1,70 |
| Contra Costa | 41.172 | 8,234 | 881 | \$9.28 | \$22.031 | \$31.31 | \$9.28 | \$13.76 |
| Desent | 11,584 | 2.316 | 247 | \$2.61 | \$6.20 | \$8.81 | \$2.61 | \$3.87 |
| El Camino | 23,783 | 4.756 | 508 | \$5.36 | \$12.72 | \$18.08 | \$5.36 | \$7.95 |
| Feather River | 1,074 | +....................................... | 0 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| Foothill | 40,098 | 8,019 | 858 | \$9.04. | \$21.45 | 530.49 | \$9.04 | \$13.40 |
| Fremont-Newark | 8.933 | 1.786 | 191 | \$2.01 | \$4.78 | \$6.79 | \$2.01 | \$2.98 |
| Gavilan | 5,993 | 1.198 | 128 | \$1.35 | \$3.21 | \$4.56 | \$1.35 | \$2.00 |
| Glendale | 17,151 | 3,430 | 367 | \$3.86 | \$9.18 | \$13.04 | \$3.86 | \$5.73 |
| Grossmont | 22,444 | 4,488 | 480 | \$5.06 | \$12.01 | \$17.06 | \$5.06 | \$7.50 |
| Hartnell | 8,175 | 1,634 | 174 | \$1.84 | \$4.37 | \$6.21 | \$1.84 | \$2.73 |
| Imperial | 7.203 | 1.440 | 154 | \$1.62 | \$3.85 | \$5.48 | \$1.62 | \$2.41 |
| Kem | 20.688 | 4,137 | 442 | \$4.66 | \$11.07 | \$15.73 | \$4.66 | \$6.91 |
| Lake Tahoe | 1,926 | 0 | 0 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| Lasson | 3,640 | 0 | 0 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| Long Beach | 25,147 | 5.029 | 538 | \$5.67 | \$13.46 | \$19.12 | \$5.67 | \$8.41 |
| Los Angeles | 104,593 | 20,918 | 2.238 | \$23.57 | \$55.97 | \$79.53 | \$23.57 | \$34.96 |
| Los Rios | 54,299 | 10,859 | 1.162 | \$12.23 | \$29.05 | \$41.29 | \$12.23 | \$18.15 |
| Manin | 9,564 | 1.912 | 204 | \$2.15 | \$5.12 | \$7.27 | \$2.15 | $\$ 3.20$ |
| Menodicino | 3,410 | :-..................................... | 0 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| Merced | 12,982 | 2.596 | 277 | \$2.92 | \$6.95 | \$9.87 | \$2.92 | \$4.34 |
| Mira Costa | 111,584 | 2.316 | 247 | \$2.61 | \$6.20 | \$8.81 | \$2.61 | \$3.87 |
| Montery | 8,865 | 1,773 | 189 | \$2.00 | \$4.74 | \$6.74 | \$2.00 | \$2.96 |
| Mt San Anlonio | 29,187 | ( | 624 | \$6.58 | \$15.62 | \$22.19 | \$6.58 | \$9.76 |
| Mt. San Jacinlo | 8,038 | (.................................607 | 171 | \$1.81 | \% $\quad \$ 4.30$ | \$6.11 | (1)................. $\$ 1.81$ | \$ $\$ 2.69$ |

Table 11 (Cont.)

|  | FTES Demand in 2005-06 | FTES served if $20 \%$ of 2005 Demand $>1000$ FTES | \# Stations in Tech. Center | Equipment Investment | Facilities <br> Investment | Initial Investment Cost | Equipment <br> Replacement Cost | Total <br> Savingshyr. |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Napa | 7.373 | 1.474 | 157 | \$1.66 | \$3.94 | \$5.60 | \$1.66 | \$2.46 |
| North Orange | 41,300 | 8.259 | 883 | \$9.31 | \$22.10 | \$31.40 | \$9.31 | \$13.80 |
| Palo Verde | 1,074 | 0 | 0 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| Palomar | 24,729 | 4,945 | 529 | \$5.57 | \$13.23 | \$18.80 | \$5.57 | \$8.27 |
| Pasadona | 26,238 | 5,247 | 561 | \$5.91 | \$14.04 | \$19.95 | \$5.91 | \$8.77 |
| Peralta | 22,913 | 4,582 | 490 | \$5.16 | \$12.26 | \$17.42 | \$5.16 | \$7.66 |
| Rancho Santiago: | 30,952 | 6,190 | 662 | \$6.97 | \$16.56 | \$23.54 | \$6.97 | \$10.35 |
| Redwoods | 8.251 | 1.650 | 176 | \$1.86 | \$4.41 | \$6.27 | \$1.86 | \$2.76 |
| Rio Hondo | 14,892 | 2.978 | 318 | \$3.36 | \$7.97 | \$11.32 | \$3.36 | \$4.98 |
| Riversido | 24,482 | 4.896 | 523 | \$5.52 | \$13.10 | \$18.62 | \$5.52 | \$8.18 |
| Saddieback | 33.449 | 6,089 | 651 | \$6.86 | \$16.29 | \$23.15 | \$6.86 | \$10.18 |
| San Bemadino | 21.183 | 4.236 | 453 | \$4.77 | \$11.33 | \$16.11 | \$4.77 | \$7.08 |
| San Diego | 57,266 | 11.453 | 1,225 | \$12.90 | \$30.64 | \$43.55 | \$12.90 | \$19.14 |
| San Francisco | 46,781 | 9,356 | 1.001 | \$10.54 | \$25.03 | \$35.57 | \$10.54 | \$15.64 |
| San Joaquin | 22,998 | 4.599 | 492 | \$5.18 | \$12.30 | \$17.49 | \$5.18 | \$7.69 |
| San Jose | 18,958 | 3.791 | 405 | \$4.27 | \$10.14 | \$14.41 | \$4.27 | \$6.34 |
| San Luis Obispo | 10.272 | 2.054 | 219 | \$2.31 | \$5.50 | \$7.81 | \$2.31 | \$3.43 |
| Sam Mateo | 25.419 | 5.083 | 543 | \$5.73 | $\$ 13.60$ | \$19.33 | $\$ 5.73$ | 58.50 |
| Santa Barbara | 16.077 | 3,215 | 344 | \$3.62 | \$8.60 | \$12.22 | \$3.62 | \$537 |
| Santla Clanta | 98803 | 1.960 | 209 | \$2.21 | \$5.24 | \$7.45 | \$2.21 | \$3.28 |
| Santa Monica | 20,535 | 4.106 | 439 | \$4:63 | \$10.99 | \$15.61 | \$4.63 | \$6.86 |
| Soguoias | 11.397 | 2,279 | 243 | \$2.57 | \$6.10 | \$8.67 | \$2.57 | \$3.81 |
| Shasta | 10,979 | 2.195 | 234 | \$2.47 | \$5.87 | \$8.35 | \$2.47 | \$3.67 |
| Sierra | 15,702 | 3,140 | 336 | \$3.54 | \$8.40 | \$11.94 | \$3.54 | \$5.25 |
| Siskiyou | 3.180 | 0 | 0 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| Solano | 13.161 | 2.632 | 281 | \$2.97 | \$7.04 | \$10.01 | \$2.97 | \$4.40 |
| Sonoma | 24,746 | 4,949 | 529 | \$5.58 | \$13.24 | \$18.82 | \$5.58 | \$8.27 |
| South County | 19.401 | 3,880 | 415 | \$4.37 | \$10.38 | \$14.75 | \$4.37 | \$6.49 |
| Soulhwestern | 17.867 | - | 382 | \$4.03 | \$9.56 | \$13.59 | \$4.03 | \$5.97 |
| Stale Center | 29.110 | 5,822 | 623 | \$6.56 | \$15.58 | \$22.14 | \$6.56 | \$9.73 |
| Ventura | 30,619 | ${ }_{1}$ | 655 | \$6.90 | \$16.38 | \$23.28 | \$6.90 | \$10.23 |
| Victor Valley | 11,039 | 2.207 | 236 | \$2.49 | \$5.90 | \$8.39 | \$2.49 | \$3.69 |
| West Hills | 2,745 | 0 | 0 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| Wost Kem | 1,159 | 0 | 0 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| West Valley-Missi | sil | 4,153 | 444 | \$4.68 | \$11.11 | \$15.79 | \$4.68 | \$6.94 |
| Yosemito | 22,615 | 4.522 | 483 | \$5.09 | \$12.10 | \$17.19 | \$5.09 | \$7.56 |
| Yuba | 11,397 | (........................................279 | 243 | \$2.57 | \$6.10 | \$8.67 | \$2.57 | \$3.81 |
| Totals | 1,362,209 | 268,3,16 | 28,682 | 30.00 | \$0.00 | \$1,020.20 | \$302.31 | \$454.95 |

Annual Costs and Savings from Implementing 62 Technology Centers (Millions of 1991 Constant \$s)

|  | 1994 | 1995 | 1996 | 1997 | 1998 | 1999 : | 2000 | 2001 | 2002 | 2003 | 2004 | 2005 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Number of Technology Centers | 3 | ${ }^{\circ}$ | 6 | , | 6 | 6 | 6 | ............... 8 | 8 |  | 0 |  |
| Facilities Investment Costs | \$21.59 | \$58.98 | \$70.39 | \$ $\$ 3.93$ | \$108.02 | \$73.23, | \$70.59 | \$117.15 | \$67.27 | \$76.73. | \$0.00 | \$0.00 |
| Initial Equipment Investment Costs | \$9.09 | \$24.84 | \$29.64 | \$22.71 | \$45.49 | \$30.84 | \$29.73 | \$49.34 | \$28.33 | \$32.31 | 50.00 | \$0.00 |
| Recurring Investment Costs | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$9.09 | \$24.84 | \$29.64 | \$22.71 | \$45.49 |
| Total Investmentyr. | \$30.69 | \$83.81 | \$100.03 | \$76.65 | \$153.51 | \$104.06 | \$100.32 | \$175.58 | \$120.43 | \$138.69 | \$22.71 | \$45.49 |
| Anmortized Facilities Costs | \$1.76 | \$4.81 | \$5.74 | \$4.40 | \$8.80 |  |  |  |  |  |  |  |
| Amortized Facilities Costs per year | \$1.76 | \$6.57 | \$12.30 | \$16.70 | \$25.50 | \$31.47 | \$37.22 | \$46.77 | \$52.25 | \$58.51 | 58.51 | \$0.00 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| Amortized Initial Equipment Costs | \$2.15 | \$5.86 | \$7.00 | \$5.36 | \$10.74 | 57.28 | \$7.02 | \$11.64 | \$6.69 | \$7.63 | \$0.00 | \$0.00 |
| Amortized Equipment Replacement Costs | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$2.15 | \$5.86 | \$7.00 | \$5.36 | \$10.74 |
| Tolal Amorized Equipment Costs per year | \$2.15 | \$8.01 | \$15.00 | \$20.36 | \$31.10 | \$38.38 | \$45.39 | \$59.18. | \$71.73 | \$86.35 | $\$ 91.71$ | \$102.45 |
| Operational Savings from 1st 3 Technology Conters | \$0.00 | \$0.00 | \$13.49 | \$13.49 | \$13.49 | \$13.49 |  |  |  |  |  |  |
| Operational Savings from Next 6 Techrology Centers | \$0.00 | \$0.00 | \$0.00 | \$36.84 | \$36.84 | \$36.84 | \$36.84 |  |  | 3684 |  |  |
| Operational Savings from Next 6 Technology Conters | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$43.97 | \$43.97 | \$43.97 | \$43.97 | \$43.97 | 4397 | 43 |  |
| Operational Savings from Next 6 Technology Centers | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$33.69 | \$33.69 | \$33.69 | \$33.69 | \$ 33.69 | \$ 33.69 | \$33.69 |
| Operational Savings from Next 6 Technology Conters | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$67.48 | \$67.48 | \$67.48 | \$67.48 | \$67.48 | \$67.48 |
| Oporational Savings from Next 6 Technology Centers | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$45.75 | \$45.75 | \$45.75 | \$45.75 | \$45.75 |
| Operational Savings froni Next 6 Technology Centers Operational Savings from Next 8 Technolon | \$0.00 | \$0.00 | \$0.00 | \$0.00, | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$44.10 | \$44.10 | \$44.10 | \$44.10 |
| Operational Savings from Next 8 Technology Centers <br> Operational Savings from Next 8 Technology Centers | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$73.19 | \$73.19 | \$73.19 |
| Operational Savings from Next 8 Technology Centers | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$42.02 | \$42.02 |
| Operational Savings from Next 7 Technology Centers | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$54.42 |
| Total Operational Savings per |  |  |  |  |  |  |  |  |  |  |  |  |
| Total Operational Savings - Amortized Invest |  | $\$ 0.001$ | \$13.49 | \$50.33 | \$94.30 | \$128.00 | \$195.48 | \$241.22 | \$285.33 | \$358.51 | \$400.53 | \$454.95 |
|  | (\$3 | \$14.5 | (\$13.82) | \$13.27 | \$37.70 | \$58.15 | \$112.86 | \$135.27 | \$161.34 | \$213.65 | \$250.32 | \$294.00 |


enable the community colleges to accommodate enrollment growth with lower operational costs and at the same time improve the effectiveness of college instructional programs.

## II. FACILITIES RECOMMENDATIONS

Current estimates show that the community colleges face an estimated $\$ 6$ billion in facilities needs between 1992 and 2005. ${ }^{19}$ Of the $\$ 6$ billion, an estimated $\$ 1.8$ billion is needed for repairs and renovations. Much of the remainder is needed for expanding existing campuses or building new campuses and centers to meet the anticipated increase in demand for community college instruction. The Commission's estimates show that by adopting three strategies to make more efficient use of new and existing facilities, much of the anticipated increase in demand can be served without new construction.

The Commission recommends employing three major strategies in order to accommodate at least 75 percent of new students who enroll over the next 12 years: (1) greatly expanded use of distance education techniques, (2) making greater use of facilities during afternoon hours and (3) year-round operations.

Specifically, the Commission recommends that additional enrollment demand be accommodated as much as possible through distance education, afternoon course scheduling, and year-round operations before the Board of Governors approves plans to build more facilities. The Commission developed models to explore the feasibility of these three cost-saving facilities strategies and to estimats the number of FTES who could be served by using these strategies rather than by constructing new facilities. Models were first developed to explore each of the three individual strategie; as stand-alone innovations. Later, a larger model was developed to estimate reductions in facilities needs resulting from combining all three strategies on a district-by-district basis.

In addition to these three main facilities cost avoidance recommendations, the Commission recommends:

- the use of master course scheduling techniques;
- joint use facilities planning between community colleges and other local agencies and entities;
- a new block grant process tn streamline the facilities planning and construction process; and
- removing statutory and regulatory barriers to enable colleges to lease off-carnpus facilities.

These additional recommendations should significantly reduce the cost and complexity of community college facilities planning and construction, and should also enable community

[^8]colleges to enter into cost-effective and flexible leasing arrangements. However, Commission estimates do not assume any cost savings from these four recommendations.

## Estimating Growth in FTES

In order to model the effects of the facilities cost savings strategies, it is first necessary to estimate future growth in the demand for instruction. District-by-district estimates of FTES demand through the year 2005 are not currently available. The Chancellor's Office projects FTES demand through 2005-06, but such data are not district-specific. ${ }^{20}$ The Commission generated a proxy for FTES growth using district-specific data on weekly student contact hours (WSCH). ${ }^{21}$ Though WSCH data are available on a district-specific basis, such projections extend only to the year 2000-01. Therefore, Commission staff estimated district-specific FTES figures by converting WSCH data through 2000-01 into FTES figures. For the remaining years, the FTES figures are projected using Chancellor's Office statewide demand figures. The results of these calculations are shown in Table 13.

The Chancellor's Office FTES projection model is a so-called "pure demand" model that attempts to estimate growth in community college FTES on the basis of several independent variables:

1. Projected system wide revenues from federal, state, local, and stt:dent sources.
2. Student costs such as books and fees, offset by estimated financial aid.
3. Adult population as projected by the California Department of Finance.
4. Unemployment as estimated by the Department of Finance and Employment Development Department.

The estimates developed by these methodologies may and will differ from actual enrollment due to a variety of factors. The model developed by the Commission is not intended to predict the actual level of enrollment. Consistent with its charge to find ways to accommodate all demand in an era of limited resources, the Commission estimated what enrollment would be if the State enabled the colleges to accept all students who wanted to enroll, rather than restrict enrollment through funding caps and higher fees that are already limiting access. Table 13 shows district-by-district estimates of demand versus capacity by assuming (conservatively) that all districts were at full capacity as of 1992-93. The last two columns of the table show estimated unhoused demand and the estimated portion of unhoused demand that would be served by

[^9]Projected California Community College FTES Demand


|  | 1992-1993: | 1993-1994 | 1994-1995: | 1995-1996 | 1996-1997 | 1997-1998 | 1998-1999 | 1999-2000 | 2000-01 | 2001-02 | 2002-03 | 2003-04 | $2004-05$ | 2005-06 | $\begin{aligned} & \text { Net Increase } \\ & \text { 1992-2005 } \end{aligned}$ | Demand met by Pipeline \$'s |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Pasadena | 21.460 | 22,014 | 22,426 | 22,540 | 22.467 | 22,548 | 22,593 | 22,659 | 21,646 | 22,084 | 23.109 | 24.452 | 25,591 | 26,238 | 4,777 | 526 |
| Peralta | 18,783 | 19.267 | 19,628 | 19.728 | 19.664 | 19.734 | 19.774 | 19,832 | 18.903 | 19,286 | 20.181 | 21,354 | 22,348 | 22,913 | 4.131 | 454 |
| Rancho Santiago | 25.804 | 26,470 | 26,965 | 27.103 | 27.015 | 27.112 | 27,166 | 27.246 | 25,535 | 26,051 | 27.260 | 28,845 | 30,188 | 30,952 | 5,147 | 566 |
| Redwoods | 6.374 | 6.539 | 6.661 | 6.695 | 6.673 | 6.697 | 6.711 | 6.730 | 6,807 | 6.945 | 7,267 | 7.690 | 8,048 | 8,251 | 1.877 | 207 |
| Rio Hondo | 12,124 | 12.437 | 12.670 | 12,734 | 12.693 | 12.738 | 12.764 | 12,802 | 12.286 | 12,534 | 13,116 | 13,878 | 14,525 | 14,892 | 2.768 | 304 |
| Riverside | 16,919 | 17.355 | 17,680 | 17.770 | 17,712 | 17.776 | 17.812 | 17.864 | 20.197 | 20.606 | 21,562 | 22,815 | 23.878 | 24.482 | 7.563 | 832 |
| Saddleback | 22,345 | 22.922 | 23.350 | 23.469 | 23,393 | 23,477 | 23.524 | 23.594 | 25,120 | 25,628 | 26,817 | 28,376 | 29,698 | 30.449 | 8.104 | 891 |
| San Bemadino | 14.904 | 15,289 | 15.575 | 15.654 | 15,603 | 15,680 | 15.691 | 15,737 | 17.476 | 17.829 | 18,657 | 19.741 | 20,661 | 21.183 | 6.278 | 691 |
| San Diego | 45.598 | 46,775 | 47.650 | 47.892 | 47.737 | 47,908 | 48,005 | 48,146 | 47.244 | 48,200 | 50.437 | 53.368 | 55.854 | 57,266 | 11.668 | 1,283 |
| San Francisco | 41,317 | 42,383 | 43,176 | 43.396 | 43.255 | 43.410 | 43.498 | 43.626 | 38,594 | 39,375 | 41,202 | 43,597 | 45,628 | 46.781 | 5,464 | 601 |
| San Joaquin | 16.160 | 16,577 | 16.887 | 16.973 | 16.918 | 16.979 | 17.013 | 17,063 | 18.974 | 19,357 | 20.256 | 21.433 | 22,431 | 22,998 | 6.838 | 752 |
| San Jose | 16.152 | 16.509 | 10.819 | 16.965 | 16.910 | 16.971 | 17,005 | 17,055 | 15.640 | 15,957 | 16,697 | 17,668 | 18,491 | 18.958 | 2.806 | 309 |
| San Luis Obispo | 7.203 | 7.389 | 7.528 | 7.566 | 7.541 | 7.568 | 7.584 | 7.606 | 8.474 | 8.646 | 9,047 | 9.573 | 10.018 | 10.272 | 3.068 | 338 |
| Sam Mateo | 21.737 | 22,298 | 22,715 | 22.8.0 | 22,756 | 22.838 | 22.884 | 22.951 | 20.971 | 21,395 | 22,388 | 23,689 | 24,793 | 25,419 | 3,683 | 405 |
| Santa 8artara | 13.459 | 13,806 | 14.065 | 14.136 | 14,090 | 14.141 | 14.169 | 14.211 | 13.263 | 13,532 | 14.159 | 14.982 | 15,680 | 16.077 | 2.618 | 288 |
| Sanila Clarita | 5.300 | 5.437 | 5.538 | 5.567 | 5,548 | 5.568 | 5,580 | 5,596 | 8.087 | 8.251 | 8.634 | 9.136 | 9.561 | 9,803 | 4.503 | 495 |
| Santa Monica | 16,500 | 16.926 | 17.242 | 17,330 | 17,274 | 17.336 | 17,371 | 17.422 | 16,941 | 17.284 | 18.086 | 19,137 | 20.029 | 20,535 | 4.035 | 444 |
| Sequoias | 8.009 | 8,216 | 8.369 | 8.412 | 8,385 | 8.415 | 8.432 | 8.457 | 9.402 | 9.593 | 10,038 | 10,621 | 11,116 | 11,397 | 3.388 | 373 |
| Shasta | 8.207 | 8.418 | 8,576 | 8,619 | 8,591 | 8.622 | 8.640 | 8.665 | 9,058 | 9.241 | 9,670 | 10,232 | 10,709 | 10,979 | 2.773 | 305 |
| Sierra | 10,821 | 11.100 | 11.308 | 11,365 | 11,328 | 11,369 | 11,392 | 11.426 | 12,954 | 13.216 | 13,829 | 14,633 | 15,315 | 15,702 | 4.881 | 537 |
| Siskiyou | 2.472 | 2.536 | 2,583 | 2,597 | 2,588 | 2.597 | 2.603 | 2.610 | 2.623 | 2.676 | 2,800 | 2.963 | 3,101 | 3.180 | 707 | 78 |
| Solano | 9,115 | 9,350 | 9,525 | 9,574 | 9,542 | 9.577 | 9,596 | 9.624 | 10.858 | 11,078 | 11,592 | 12,266 | 12,837 | 13,161 | 4.047 | 445 |
| Sonoma | 19,043 | 19,535 | 19.900 | 20.002 | 19,936 | 20.008 | 20,048 | 20,107 | 20.415 | 20.828 | 21.795 | 23,062 | 24.136 | 24.746 | 5.703 | 627 |
| Soul'County | 15,307 | 15,702 | 15,996 | 16,078 | 16,025 | 16.083 | 16.115 | 16.163 | 16,006 | 16,330 | 17.087 | 18,081 | 18,923 | 19,401 | 4,094 | 450 |
| Southwestern | 13.672 | 14.025 | 14,287 | 14.360 | 14.314 | 14,365 | 14,394 | 14.436 | 14.740 | 15.038 | 15,736 | 16.651 | 17.426 | 17.867 | 4.195 | 461 |
| State Center | 20.418 | 20,945 | 21,336 | 21.445 | 21,375 | 21.452 | 21.495 | 21.559 | 24.016 | 24.502 | 25,639 | 27, 129 | 28,393 | 29.110 | 8.693 | 956 |
| Ventura | 24.517 | 25,150 | 25,620 | 25,751 | 25,667 | 25,759 | 25,811 | 25,887 | 25,261 | 25,772 | 26,968 | 28.535 | 29.864 | 30.619 | 6.102 | 671 |
| Victor Valley | 6.769 | 6,944 | 7.074 | 7.110 | 7,086 | 7.112 | 7.126 | 7.147 | 9.107 | 9.291 | 9.722 | 10.288 | 10.767 | 11.039 | 4.270 | 470 |
| West Hills | 2.117 | 2,171 | 2,212 | 2.223 | 2.216 | 2.224 | 2.229 | 2.235 | 2.264 | 2,310 | 2.417 | 2.558 | 2,677 | 2.745 | 628 | 69 |
| West Kern | 861 | 883 | 900 | 904 | 901 | 905 | 906 | 909 | 956 | 976 | 1.021 | 1.080 | 1,131 | 1,159 | 298 | 33 |
| West Valley-Mission | 17,669 | 18.125 | 18.464 | 18.558 | 18.498 | 18.564 | 18,602 | 18.656 | 17.131 | 17.478 | 18,289 | 19,352 | 20,253 | 20,765 | 3.096 | 341 |
| Yosemite | 15,797 | 16.205 | 16,508 | 16.592 | 16.538 | 16.597 | 16,631 | 16,680 | 18,657 | 19,035 | 19,918 | 21,075 | 22,057 | 22.615 | 6,818 | 750 |
| Yuba | 8,246 | 8.459 | 8,617 | 8.661 | 8,633 | 8.664 | 8.681 | 8,707 | 9.402 | 9.593 | 10,038 | 10,621 | 11.116 | 11,397 | 3.151 | 347 |
| Totals | 1,056,295 | 1,083,561 | 1,103,825 | 1,109,449 | 1,105,838 | 1,109,816 | 1,112,052 | 1,115,327 | 1,123,822 | 1,146,551 | 1,199,758 | 1,269,487 | 1,328,624 | 1,362,209 | 305,914 | 33,649 |

facilities that are currently funded but not yet constructed. Subtracting the latter from the former yields the estimated remaining unhoused demand.

## Estimating Avoided Construction Costs

The model estimates savings from avoided facilities costs by (1) examining Chancellor's Office estimates of future construction costs, (2) estimating the proportion of these costs that would accommodate new demand, and (3) calculating how such costs could be reduced through the three cost savings strategies recommended by the Commission. To estimate the construction cost savings that could be realized by accommodating growth in FTES without constructing additional facilities, the Commission first estimated the per-FTES cost of building facilities-by estimating the cost of facilities that would be needed to accommodate growth and dividing this amount by the estimated growth in FTES. These calculations are discussed below and shown in Table 14.

Table 14 shows that there is an estimated $\$ 3.6$ billion in facilities expansion needs between 1992 and 2005. This includes $\$ 1.5$ billion that is part of the Chancellor's 1992-93-1994-95 five year capital outlay plan-of which $\$ 300$ million is allocated for remodeling. ${ }^{22}$ In addition, it includes nearly $\$ 250$ million per year for space expansion through 2005. ${ }^{23}$ Though some of the remodeling funds could very well lead to expanded facilities, Commission staff assumed that none of these funds are expansion-related and therefore none would be available for savings. The table also displays how these estimated needs are allocated among new versus existing campuses.

Table 14 shows that of the estimated growth of 305,914 FTES, an estimated 75 percent would be accommodated at existing campuses, and the remainder at new campuses ${ }^{24}$ The bottom line of the table shows that per-FTES facilities expansion costs are estimated at $\$ 9,508$ per FTES at existing campuses ( $\$ 2.181$ billion divided by 229,436 FTES) and $\$ 19,025$ at new campuses. The Commission used these figures to estimate the savings potential of accommodating growth FTES through the three major recommended strategies.

The Commission also assumed that, of the $\$ 3.6$ billion in total space expansion needs, some $\$ 500$ million is already allocated and thus cannot be "saved" (it is "in the pipeline") and that 80

[^10]Table 14
Estimated Cost/FTES for Facilities Space Expansion

Facility Space Expansion Needs

|  | Existing | New | Total |
| :---: | :---: | :---: | :---: |
| Amount Allocated for Space Expansion 1992-1994 | \$900,000,000 | \$300,000,000 | \$1,200,000,000 |
| Ämount Alilocated for Space Expansion 1995-2005 | \$1,281,500,000 | \$1,155,000,000 | \$2,436,500,000 |
| Total Space Expansion | \$2,181,500,000 | \$1,455,000,000 | 53,636,500,000 |
|  |  |  |  |
| Amount in Pipeline | \$375,000,000 | \$125,000,000 | \$500,000,000 |
| Pipeline \$s for Remodelling @ 20\% | \$75,000,000 | \$25,000,000 | \$100,000,000 |
| Amount of Pipeline for Space Expansion | 5300,000,000 | \$100,000,000 | \$400,000,000 |
|  |  |  |  |
| Total Remaing Space Expansion | \$1,881,500,000 | \$1,355,000,000 | \$3,236,500,000 |

Anticipated FTES Growth

|  | Existing | New | Total |
| :---: | :---: | :---: | :---: |
| Total increase in FTES ( $75 \%$ Existing and $25 \%$ New) | 229,436 | 76,479 | 305,914 |
| Future Demand Satisfied by Pipeline \$\$ | 25,237 | 8,412 | 33,649 |
| Remaining Future Demand | 204,199 | 68,066 | 272,265 |

Estimated Cost/FTES

|  | Existing | New |
| :---: | :---: | :---: |
| Total Space Expansion | \$2,181,500,000 | \$1,455,000,000 |
| Total Growth in FTES | 229,436 | 76,479 |
| Cost/TES of Facilities Space Expansion | \$9,508 | \$19,025 |

percent of these funds are related to expansion. ${ }^{25}$ Subtracting 80 percent of the $\$ 500$ million from the $\$ 3.6$ billion estimate of total space expansion needs leaves an estimated $\$ 3.2$ billion of space expansion funding that will still be needed. If community colleges accommodate growth through means other than building additional facilities, this $\$ 3.2$ billion could be saved. The Commission estimated facilities savings by estimating the number of FTES that could be served by the cost savings methods described below and multiplying the FTES figure by the estimated per-FTES cost of constructing facilities, while assuming that no more than $\$ 3.2$ billion is available to be saved.

Table 14 also shows that of the estimated growth of 305,914 FTES, an estimated 33,649 FTES would be accommodated by funds already "in the pipeline."26 This leaves a total of an estimated 272,000 FTES who would need to be accommodated by the $\$ 3.2$ billion in net expansion needs. This 272,000 FTES benchmark is used in the models described below as the estimate of the number of FTES that would need to be accommodated by the community colleges through 2005.

## Facilities Strategies Implemented Independently

For the purpose of estimating potential facilities savings resulting from the three facilities strategies, the Commission first estimated the number of FTES that could be served by each strategy implemented as an independent, stand-alone policy. The discussion on pages 97-100 in Choosing the Future (Recommendation III, Strategy 2, Actions 2-4, including Figures 8, 9, and 10) takes this approach. The next six tables show these estimates and the resulting savings assuming varying levels of implementation.

Distance Education (Recommendation III, Strategy 2, Action 2, page 97). The wide variety of possible approaches to implementing distance education was described in Section II, above. Table 15 shows the estimated number of unhoused FTES (from Table 13) that could be served at each campus if telecourse-based distance education were to serve varying percentages of FTES in the system (ranging from 5 to 20 percent). The table also shows the estimated unmet demand remaining in each district if distance education were to be implemented as a stand-alone policy (without afternoon scheduling or year-round operations). Using these "unmet demand" figures, Table 16 shows the estimated facilities savings at the varying levels of implementation if distance education is adopted as a stand-alone strategy. The model assumes that $\$ 9,508$ is spent at existing and $\$ 19,025$ at new campuses to accommodate each "new" FTES (see Table 14). The resulting cost of serving the unhoused demand is subtracted from the $\$ 3.2$ billion space expansion cost estimate (from Table 14) to yield the estimated savings figure. Table 16 also shows the resulting savings in bond interest costs and the sum of the principal and interest costs.

[^11]

Table 16
Estimated Facilities Savings from Telecourses as a Stand Alone Policy (Mulions of 1991 Constant \$s)

| Percentage of 2005-06 Demand Served by Tel ccourses | 5.00\% | 7.50\% | 10.00\% | 12.50\% | 15.00\% | 17.50\% | 20.00\% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  |  |
| Unmet Demand | 209,739 | 178,672 | 147.629 | 117,091 | 88,101 | 62,746 | 43,498 |
| Unmet Demand: Existing Campuses | 157.304 | 134,004 | 110,722 | 87,818 | 66,075 | 47,059 | 32,624 |
| Unmet Demand: New Campuses | 52,435 | 44,668 | 36,907 | 29,273 | 22,025 | 15,686 | 10,875 |
|  |  |  |  |  |  |  |  |
| Cost: Exisung campuses | \$1,495.67 | \$1,274.13 | \$1,052.75 | \$834.98 | \$628.25 | \$447.44 | \$310:19 |
| Cost: New campuses | \$997. ${ }^{\text {a }}$ | \$849.81 | \$702.16 | 8556.91 | \$419.03 | \$298.43 | \$206.89 |
|  |  |  |  |  |  |  |  |
| Total New Cost | \$2,493.24 | \$2,123.93 | \$1,754.91 | \$1,391.89 | \$1,047. 28 | \$745.88 | \$517.08 |
| Cost with Business As Usual | \$3,236.50 | \$3,236.50 | \$3,236.50 | \$3,236.50 | \$3,236.50 | \$3,236.50 | \$3,236.50 |
|  |  |  |  |  |  |  |  |
| Savings | \$743.26 | \$1,112.57 | \$1,481.59 | \$1,844.61 | \$2,189.22 | \$2,490.62 | \$2,719.42 |
| Bond Retiremer nterest Savings @ $6 \%$ for 20 years | \$468.25 | \$700.92 | \$933.40 | \$1,162.10 | \$1,379.21 | \$1,569.09 | \$1,713,24 |
|  |  |  |  |  |  |  |  |
| Total Savings | \$1,211.51 | \$1,813.49 | \$2,414.99 | \$3,006.71 | \$3,568.43 | \$4,059.71 | \$4,432.66 |

For example, Table ló shows that if ten percent of FTES are served through distance education, 147,629 FTES would remain unserved unless facilities were expanded and that the cost of such expansion would be $\$ 1.75$ billion. If $\$ 1.75$ billion is subtracted from the estimated $\$ 3.2$ billion in facilities expansion costs through 2005 , the resulting estimated savings from implementing distance education would be $\$ 1.48$ billion. The bottom line shows that the total savings after accounting for debt retirement costs on the $\$ 1.4$ billion saved would be $\$ 2.4$ billion, assuming a 6 percent interest rate for 20 -year facilities construction bonds.

Afternoon Scheduling (Recommendation III, Strategy 4, Action 3, page 98). Current State standards for community college facilities utilization assume that (1) community colleges schedule classes for 70 hours per week (8:00 a.m.-10:00 p.m., Monday through Friday), (2) colleges achieve a weekly room-hour utilization of 53 hours (i.e., classrooms are in use 76 percent of the time), and (3) 66 percent of classroom seats are filled when a classroom is in use. Assuming that colleges do fill 66 percent of available classroom seats, they can meet these standards by holding classes for an average of 10.6 hours per day ( 53 hours per week is 10.6 hours per day over five days). Thus, a college could meet the standard by holding classes from 8:00 a.m. to 2:00 p.m. and 5:00 p.m. to 10:00 p.m. for 11 of the theoretically available 14 hours. Community colleges that follow such a schedule could increase their capacity by scheduling additional courses during the afternoon hours from 2:00 p.m. to 5:00 p.m.

There are no system-wide data available showing when community colleges schedule classes or whether classrooms are available during the afternoon or some other block of time. A 1990 CPEC study found that practices vary widely from campus to campus. At most campuses, CPEC found a sharp drop in classroom utilization beginning at about 2:00 p.m. and a very steep drop after noon on Fridays. ${ }^{27}$ In theory, scheduling classes during the 2:00 to 5:00 p.m. time frame could increase the number of FTES served by 27.27 percent (three currently unused hours divided by the current 11 hours used). In practice, the achievable increase is probably significantly less than the theoretical increase because some colleges already schedule afternoon classes or would be unable to do so successfully given the characteristics of their student population.

As shown in the following two tables, the Commission estimated the potential facilities savings from implementing afternoon scheduling using a methodology similar to the one used to estimate potential savings from implementing distance education.

These estimates differ in one important respect from both the telecourse model described above and the year-round operations model described below. Both of these models assume that no additional support facilities are needed, on the assumption that students educated at a distance do not place a burden on campus facilities and that year-round operations simply increase the amount of time that facilities are used. Afternoon scheduling, in contrast, may generate additional support facilities needs if "new" afternoon students make use of support facilities during nonafternoon hours when other students are also using those facilities. Thus, the afternoon scheduling model assumes that bringing additional students on campus during afternoon hours

[^12]will increase classroom facility capacity, but that some marginal additions to support facilities (libraries, administrative offices, shops, etc.) would be needed to accommodate their presence. The Commission assumed that at existing campuses, 30 percent of the total per-FTES faciiity cost would have to be devoted to the construction of additional support facilities for new afternoon students. At new centers or campuses making full use of afternoon hours, the Commission assumed that additional support facilities would cost 55 percent of the total per-FTES facility cost. ${ }^{28}$

Table 17 shows the total estimated number of FTES that could be served at each campus if afternoon scheduling were implemented to serve various percentages of FTES (ranging from 9 to 22 percent). The table also shows the estimated unmet demand in each district if afternoon scheduling were to be inplemented as a stand-alone policy (without distance education or yearround operations). Table 18 shows the estimated facilities savings at varying levels of implementation, including costs for additional support facilities that may be needed to accommodate students during the afternoon. The table sums the costs for accommodating demand met through affernoon scheduling with the costs of serving demand remaining after implementing afternoon scheduling, and subtracts these costs from the estimated $\$ 3.2$ billion in total facilities needs to yield savings figures, with and without debt retirement costs.

Year-round Operations (Recommendation 3, Strategy 4, Action 4, page 99). There are myriad possible arrangements for extending use of community college facilities to a year-round basis. Several of these options were explored and discussed in Policy Discussion Paper \#4 and include:

- moving to a quarter system and having students attend four 11-12 week quarters throughout the year;
- offering three 15-16 week trimesters in lieu of the current two 18 week semesters; and
- so-called "multi-track" calendars used extensively in K-12 schools that use a variety of trimester and quarter schedules where facilities are nearly constantly in use, but students and instructors shift in and out of the facility on program tracks and are in attendance the same amount of time as in traditional calendars. ${ }^{29}$

The Commission's cost and savings estimates for its year-round operations recommendation are based on adding at third semester to the current community college schedule-an approach that would be most compatible with the current system and would likely be the most easy to

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Table 17 (Cont.)


Table 15
Estimated Facilities Savings from Afternoon Sicheduling as a Stand Alone Policy (Muions of 1991 Constant \$s)

| Assumed 1992.93 Capacity Increase | 21.82\% | 19.64\% | 17.45\% | 15.27\% | 13.09\% | 10.91\% | 8.73\% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Unmet Demand | 62,069 | 76,311 | 93,940: | 113,634 | 135,252 | 157,556 | 180,405 |
| Unmet Demand: Existing Campuses | 46,552 | 57.234 | 70.455 | 85,226 | 101.439 | 18,167 | 135,304 |
| Unmet Demand: New Campuses | 15,5\% | 19.078 | 23,485 | 28,409 | 33.813 | 39,389 | 45,101 |
| Met Demand | 210,196 | 195,953 | 178,325 | 158,630 | 137.012 | 114,709 | 91,860 |
| Met Demand: Existing Campuses | 157,647 | 146.965 | 133,744 | 118,973 | 102,759 | 86,032 | 68,895 |
| Met Demand: New Campuses | 52,549 | 48,988 | 44,581 | 39,658 | 34,253 | 28,677 | 22,965 |
|  |  |  |  |  |  |  |  |
| Cost of Unmet Demand : Existing campuses | \$442.62 | \$544.18 | \$669.89 | \$810.34 | \$964.50 | \$1,123.55 | \$1,286.48 |
| Cost of Unmet Demand: New campuses | \$295.22 | \$362.96 | \$446.80 | \$540.47 | \$643.29 | \$749.37 | \$858.05 |
| Cost of Met Demand: Existing campuses | \$440.49 | $\$ 410.64$ | \$373.70 | \$332.43 | \$287.13 | \$240.39 | \$192.50 |
| Cost of Met Demand: New campuses | \$545.11 | \$508. 18 | \$462.46 | \$411.38. | \$355.32 | \$297.48 | \$238.22. |
|  |  |  |  |  |  |  |  |
| Total New Cost | 51,723.44 | S1,825.96 | S1.952.85 | \$2,094.62 | \$2.250.24 | \$2,410.79 | \$2.575.26 |
| Cost with Business As Usual | 33,236.50 | 53,236.50 | \$3.236.50 | \$3,236.50 | \$3,236.50 | \$3,236.50 | \$3,236.50 |
|  |  |  |  |  |  |  |  |
| Savings | S1,513.06 | S1,410.54 | 51,283.65 | \$1,141.88 | \$986.26 | 5825.71 | 5661.24 |
| Bond Retirement Interest Savings @ 6\% for 20 years | \$953.23 | \$888.64 | \$808.70 | \$719, 38 | \$621.35 | \$520.20 | \$416.58 |
|  |  |  |  | . |  |  |  |
| Total Savings | \$2,466.29 | \$2,299.18 | : $52,092.35$ | \$1,861.26 | \$1,607.61 | ; $1,345.92$ | \% $51,077.82$ |

implement. By adding a third semester to community colleges schedules, year-round education could in theory increase system facilities capacity by up to 50 percent. However, summer enrollment at community colleges already accounts for an estimated 10 percent of annual FTES Thus, the actual maximum potential increase is only 35 percent. ${ }^{30}$

The Commission estimated the potential facilities savings resulting from implementing yearround operations in a model that paraliels the telecourse model described above. Table 19 shows the potential for serving additional students on a district-by-district basis and the resulting unmet demand under varying levels of assumed increase in capacity ranging from 14 to 35 percent. Table 20 shows the corresponding levelis of possible savings.

## COMBINED FACILITIES MODEL

The facilities models discussed above show how each of three strategies could reduce the need for constructing new facilities when they are implemented as stand-alone changes. In order to obtain a more realistic estimate of the potential for achieving facilities savings, however, it is essential to model these strategies when implemented together in a combined fashion. Some districts, for example, may be able to accommodate all growth by implementing only one of the recommended strategies (e.g., distance education). Implementing additional strategies in such a district (e.g., afternoon scheduling) would be unnecessary and would only generate "paper" savings. Other districts may need to implement two or three strategies to accommodate anticipated growth, while others will be unable to accommodate growth even by implementing all three strategies.

To obtain a more realistic estimate of the potential for the three strategies to generate facilities savings, several models were created to generate district-by-district savings estimates when the three strategies are implemented in a combined fashion. In theory, the three facilities strategies could be implemented in any of six different sequences. The model used by the Commission to estimate potential savings assumes that districts first accommodate additional enrollment demand thruugh distance education; that remaining demand is then served by implementing afternoon course scheduling; and that if any demand remains it is accommodated, if possible, through year-round operations.

Table 21 shows the estimated numbers of FTES served when implementing facilities strategies in the sequence described above, together with associated estimated savings. The table shows district-specific estimates of the expected net increase in FTES demand (from Table 13, above), and the number of FTES that could be served by the three strategies under the assumption of a combined model. The facilities savings estimates in Table 2 (page 108) of Choosing the

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Estimated Demand for Facilities

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Table 20

## Estimated Facilities Savings from Year-round Operations as a Stand Alone Policy <br> (Millions of 1991 Constant \$s)

| Assumed 1992-93 Capacity Increase | 35.00\% | 31.50\% | 28.00\% | 24.50\% | 21.00\% | 17.50\% | 14.00\% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Unmet Demand | 15,019 | 23,288 | 34,292 | 48,164 | 67,137 | 93,562 | 126,108 |
| Unmet Demand: Existing Campuses | 11,264 | 17,466 | 25.719 | 36.123 | 50,353 | 70.171 | 94,581 |
| Unmet Demand: New Campuses | 3.75 | 5,822 | 8,573 | 12,041 | 16,784 | 23,390 | 31,527 |
|  |  |  |  |  |  |  |  |
| Cost: Existing campuses | \$107.10 | \$166.07 | \$244.54 | \$343.46 | \$478.76 | \$667.20 | \$899.28 |
| Cost: Now campuses | \$71.43 | \$110.76 | \$163. 10 | \$229.08 | \$319.32 | \$445.00 | \$599.80 |
|  |  |  |  |  |  |  |  |
| Total Now Cost | \$178.54 | \$276.83 | \$407.64 | \$572.54 | \$798.08 | \$1,112.20 | \$1,499.08 |
| Cost with Business As Usual | \$3,235 50 | \$3,236.50 | \$3,236.50 | \$3,236.50 | \$3,236.50 | \$3,236.50 | \$3,236.50 |
|  |  |  |  |  |  |  |  |
| Savings | \$3,057.96 | 52,959.67 | 52,828.86 | \$2,663.96 | \$2,438.42 | \$2,124.30 | \$1,737.42 |
| Bond Retirement Interest Savings @ 6\% or 20 years | \$1,926.52 | S1,864.59 | S1,782.18 | S1,678.30 | 51,536.20 | \$1,338.31 | \$1,094.57 |
|  |  |  |  |  |  |  |  |
| Total Savings | \$4,984.48 | \$4,824.27 | ¢ $4,611.04$ | \$4,342.26 | 53,974.62 | \$3,462.61 | \$2,831.99 |


Table 21 (Cont.)
Net EIES

|  | Increase 1992. 2005 | FTES Demand met by Pipiline \$'s | Remaining FTES Demand | Demand satisfied by Telecourse ( $20 \%$ of 2005 credit FTES) | Remaining Demand | Remaining Demand Satisfied by: Afternoon Scheduling( $10.91 \%$ ) | Remaining: <br> Demand | Remaining Demand met by YRO (17.50\%) | Unmel FTES Demand |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Palo Verde | 229 | 25 : | 204 | 197 | 7 | 92 | 0 | 148 | 0 |
| Palomar | 7.731 | 850 | 6.881 | 4.540 | 2.341 | 1.854 | 486 | 2.975 | 0 |
| Pasadena | 4,777 | 526 | 4,252 | 4,817 | 0 | 2,341 | 0 | 3.756 | 0 |
| Peralla | 4.131 | 454 | 3,676 | 4,207 | 0 | 2.049 | 0 | 3,287 | 0 |
| Rancho Santuago | 5,147 | 566 | 4.581 | 5.683 | 0 | 2.815 | 0 | $4.51 /$ | 0 |
| Redwoods | 1.877 | 207 | 1.671 | 1,515 | 156 | 695 | 0 | 1.115 | 0 |
| Rio Hondo | 2,768 | 304 | 2.463 | 2,734 | 0 | 1,323 | 0 | 2,122 | 0 |
| Riverside | 7.563 | $\sim 832$ | 6.731 | 4.495 | 2.236 | 1.846 | 391 | 2.961 | 0 |
| Saddleback | 8.104 | 891 | 7.212 | 5.590 | 1,622 | 2.438 | 0 | 3.910 | 0 |
| San Bernadino | 6.278 | 691 | 5,588 | 3.889 | 1.699 | 1.626 | 73 | 2,608 | 0 |
| San Oiego | 11,668: | 1.283 | 10.385 | 10.514 | 0 | 4.974 | 0 | 7.980 | 0 |
| San Francisco | 5,464 | 601 | 4.863 | 8.589 | 0 | 4,507 | 0 | 7.230 | 0 |
| San Joaquin | 6.838 | 752 | 6.086 | 4.223 | 1.863 | -1.763 | 101 | 2.828 | 0 |
| San Jose | 2.806 | 309 | 2.497 | 3.481 | 0 | 1.762 | 0 | 2.827 | 0 |
| San Luis Obispo | 3,068 | 338 | 2.731 | 1.886 | 845 | 786 | 59 | 1.261 | 0 |
| Sam Maleo | 3.683 | 405 | 3,278 | 4.667 | 0 | 2,371 | 0 | 3.804 | 0 |
| Santa Barbara | 2,618 | 288 | 2,330 | 2.952 | 0 | 1.468 | 0 | 2.355 | 0 |
| Sanita Clarita | 4.503 | 495 | 4.008 | 1.800 | 2.208 | 578 | 1.630 | 927 | 702 |
| Santa Monica | 4,035 | .......................... 444 | 3,591 | 3.770 | 0 | 1.800 | 0 | 2.887 | 0 |
| Sequoias | 3.388 | , | 3.015 | 2.092 | 923 | 874 | 49 | 1.402 | 0 |
| Shasta | 2.773 |  | 2.468 | 2.016 | 452 | 895 | 0 | 1.436 | 0 |
| Sierra | 4.881 |  | 4,344 | 2,883 | 1.461 | 1.180 | 281 | 1.89 .1 | 0 |
| Siskiyou | 707 | (.)................................. 78 | 630 | 584 | 46 | 270 | 0 | 433 | 0 |
| Solano | 4.047 | 445 | 3.601 | 2.416 | 1.185 | 994 | 191 | 1,595 | 0 |
| Sonoma | 5703 | \% | 5,075 | : $\ldots$ | 532 | 2,077 | 0 | 3,333 | 0 |
| South County | 4.094 | ${ }_{\text {a }}$ | 3,644 | 3.562 | 82 | 1.670 | 0 | 2.679 | 0 |
| Southweslern | 4,195 | \%......................... 461 | 3,733 | 3.280 | 453 | 1.492 | 0 | 2,393 | 0 |
| State Center | 8,693 | $3 \times \cdots \cdots \cdots$ | 7.737 | 5.345 | 2.392 | 2.227 | 165 | 3,573 | 0 |
| Ventura | 6,102 | 2. ......................... 671 | 5,431 | 5,622 | 0 | 2.675 | 0 | 4.290 | 0 |
| Vicior Valley | 4,270 | \% | 3,800 | 2,027 | 1,773 | 738 | 1.035 | 1.185 | 0 |
| West Hills | 628 | 8 69 | 559 | 504 | 55 | 231 | 0 | 370 | 0 |
| West Kern | 298 | 8 :................... 33 | 266 | 213 | 53 | 94 | 0 | 151 | 0 |
| West Valley-Mission | 3,096 | ¢................................................... | 2,756 | 3.812 | 0 | 1.928 | 0 | 3.092 | $2{ }^{1}$ |
| Yosemile | 6.818 |  | 6.068 | 4.152 | 1.916 | 1.723 | 193 | 2,764 | 0 |
| Yuba | 3,151 |  | 2.804 |  | 712 | 900 | 0 | 1.443 | \% |
| Totals | 305,914 | 33,649 | 272,25 | 250,102 | 43,498 | -1...................................... | 29,078 | 184,852 | ! 1,615 |

Future are based on this combined model, not the estimates generated in the stand-alone models described above.

Distance education-combined model. The Commission's combined facilities model assumes that 20 percent of community colleges' FTES will be enrolled in telecourses by the year 2005. Though this is an aggressive target, the Commission believes that the target is achievable. ${ }^{31}$ If the 20 percent goal is reached, Table 21 shows that an estimated 250,102 FTES worth of demand could be satisfied while avoiding extensive facilities expenditures, and that the estimated remaining unserved demand would drop to 43,498 FTES.

## Afternoon scheduling-combined model. The Commission evaluated the practical

 considerations of implementing afternoon scheduling in consultation with community college experts from across the state. Based on these discussions, the Commission's estimates assume that afternoon scheduling would increase capacity by 10.91 percent, rather than the theoretical 27 percent. This reflects furthe: assumptions that (1) afternoon scheduling could only be used four days per week rather than the normal five day week and (2) that only 50 percent of the remaining theoretical increase in capacity is actually attainable due to the fact that many colleges already maximize their facility use during the afternoons or that other circumstances make such schedules impractical. If afternoon scheduling leads to a 10.91 percent increase in capacity, Table 21 shows that the estimated 43,498 unhoused FTES left after implementing the distance education strategy would drop to just 9,078 FTES.Year-round operations-combined model. The Commission assumed that the theoretical increase in capacity of 35 percent (discussed above) should be cut in half to 17.5 percent to reflect (1) the practical difficulties associated with implementing year-round schedules and (2) to ensure that the Commission's estimates are conservative and attainable. Table 21 shows that year-round operations, if implemented after implementing distance education and afternoon scheduling, would reduce unmet demand to just 1,615 FTES, virtually eliminating much of the estimated need to build new facilities to accommodate growth.

## FACILITIES SAVINGS: THE BOTTOM LINE

Table 22 shows that an estimated $\$ 3$ billion in facilities costs could be avoided if the Commission's recommendations are implemented as proposed in the model. The table shows anticipated growth in unhoused FTES before and after implementing the Commission's recommendations. The cost of accommodating the remaining $1,615 \mathrm{FTES}$ and of building the support facilities required for afternoon scheduling would be $\$ 180$ million. When subtracted from

[^15]Table 22
Estimated Facilities Savings from Telecourses; Afternoon Scheduling and Year-round Operations as a Combined Policy (Millions of 1991 Constant \$s)

| New Future Demand | 272,265 |
| :---: | :---: |
| Future Demand Satisfied by Telecourse in 2005 | 228,766 |
| Future Demand Satisfied by Aftemoon Scheduling after Telecourse | 34,420 |
| Future Demand Satisfied by Year-round Operations after Telecourse \& Aftemon Scheduling | 7.463 |
| Unmet Demand after Telecourse, Afternoon Scheduling and Year-round Operations | 1,615 |
|  |  |
|  |  |
| Cost of Met Demand: Aftemoon Scheduling (Support Facilites) | \$161.40 |
| Cost of Unmet Demand | \$19.19 |
|  |  |
| Total Cost | \$180.59 |
| Cost with Business As Usual | \$3,236.50 |
|  |  |
| Total Savings | \$3,055.91 |
| Bond Retirement Interest Savings @ 6\% for 20 years | \$1,925.22 |
|  |  |
| Total Savings | \$4,981.13 |

the $\$ 3.2$ billion in total estimated new and expanded facilities needs, the estimated savings resulting from implementing the Commission's recommendations is over $\$ 3$ billion.

Table 23 shows the estimated annual cash savings resulting from the estimated $\$ 3$ billion reduction in facilities construction costs through 2005. The table assumes that annual savings would be the sum of principal and interest costs from retiring $\$ 3$ billion in 20 year bonds at 6 percent interest and that these bonds would have been sold as part of an overall bond sales program of $\$ 6$ biliion, sold pursuant to the following schedule: $\$ 250$ million per year in 1992 and 1993; $\$ 500$ million per year in 1994 and 1995; and, $\$ 450$ million per year from 1996 through 2005. ${ }^{32}$

[^16]| Estimated Facilities Savings (Bond Retirement) per year from Telecourses, Afternoon Schedulin round Operations as Combined Policy <br> (Millons of 1991 Constant \$s) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Strategy | Total Savings | Savings/yr. | Bond Retirement | 1994; | 1995 | 1996 | 1997 | 19988 | 1999: | 2000 | 2001 | 2002 | 2003 | 2004 | 2005 |
| Telecourses | \$2,719.42 | \$247.22 | \$20.15 | \$0.00 | \$20.15 | \$40.30 | \$60.45 | 880.59 | \$100.74 | \$120.89 | \$141.04 | \$161.19 | \$181.34 | \$201.48 | \$221.63 |
| Áftemoon Scheduling | \$247.77 | \$22.52 | \$1.84 | \$0.00 | \$1.84 | \$3.67 | \$5.51 | \$7.34 | \$9.18 | \$11.01 | \$12.85 | \$14.69 | \$16.52 | \$18.36 | \$20.19 |
| Year-Round Operations | \$88.72 | \$0.07 | \$0.66 | \$0.00 | \$0.66 | \$1.31 | \$1.97 | \$2.63 | \$3.29 | \$3.94 | \$4.60 | \$5.26 | \$5.92 | \$6.57 | \$7.23 |
| Total |  |  |  | \$0.00 | \$22.64 | \$45.28 | \$67.92 | \$90.57 | \$113.21 | \$135.85 | \$158.49 | \$181.13 | \$203.77 | \$226.42 | \$249.06 |

88

# IV. MORE EFFICIENT MANAGEMENT PRACTICES <br> (Recommendation III, Strategy 1, pages 70-72) 

The Commission recommends that the Board of Governors set a system-wide goal of achieving non-instructional cost reductions of ten percent by the year 2005 through greater efficiency. The Commission believes this is feasible if the community colleges adopt and practice the principles of the so-called "quality movement" and that greater efficiency would also result from improvements in management and information technologies and changes in governance recommended by the Commission (see Recommendation III, Strategy 2, Action 4, page 87 and Strategy 3, pages 89-95).

Several California community colleges are already working with or seriously investigating quality movement principles. Nationally, a 16 member network of colleges and universities are actively implementing these principles. ${ }^{33}$ Estimating the potential for generating savings through greater management efficiencies is a difficult task at best. Already, however, community colleges implementing these principles have achieved significant savings. El Camino College, for example, reports savings resulting from improved procurement practices of over $\$ 450,000$. ${ }^{34}$ Private corporations have also experienced significant increases in efficiency as a result of implementing quality movement principles. In a letter to the Harvard Business Review, the chief executives of several major firms reported savings in the billions of dollars, significant reductions in product development time, and reductions in the number of product defects. ${ }^{35}$

Based on these examples, the Commission estimates that California community colleges can achieve savings in non-instructional costs of ten percent by the year 2005. Specifically, the savings from more efficient management shown in Table 1 assume that non-instructional costs are 47 percent of all operational costs and that the colleges will begin to achieve savings of one percent of non-instructional costs starting in 1995, increasing these savings by one percent per year until they reach the ten percent savings level by the year 2005 .

[^17]
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[^1]:    ${ }^{\text {'Commission on Innovation, The Feasibility of Statewide Distance Education, Policy Discussion Paper \#5, September }}$ 1992. Berkeley, CA: BW Associates, WP-114, 1992.

[^2]:    ${ }^{2}$ This figure is based on focus group discussions and follow-up interviews with administrators of current telecourse operations in California.
    ${ }^{3}$ rbid.
    ${ }^{4}$ ibid.
    Tbid.
    ${ }^{6}$ California Community Colleges, Chancellor's Office, Research and Analysis Unit, Report on Staffing and Salaries Fall 1991. Sacramento, CA: July 1992. According to the report, the mean salary for full-time community college faculty was \$48,976 in 1991.

[^3]:    ${ }^{7}$ The 16 hours of telecourse time, when combined with the 12 hours of face-to-face meeting time described below, yield 28 hours of instruction-related time. Though this is less than the 45 hours of . :ruction-related time in a class that meets 3 hours per week for 15 weeks per semester, practitioner experience shows that thure is no leaming decrement if the course materials are of high quality.
    ${ }^{8}$ California Community Colleges, Chancellor's Office, 1991-92 Fiscal Data Abstract. Sacramento, CA: 1992. The Abstract shows that non-instructional costs were 88 percent of instructional costs in 1991-92 and that of the 88 percent, 28 percent are facilities and maintenance related. The 54 percent figure assumes that distance education does not generate facilities and maintenance costs ( 88 percent minus 28 percent equals 60 percent) and that the 60 percent figure is reduced by 10 percent due to management efficiencies (discussed below in Section IV), which yields 54 percent.
    ${ }^{9}$ Distance education focus group members suggested that one meeting at the beginning of the course and onn each before midterm and final exams would add significantly to the quality of the course.

[^4]:    ${ }^{10}$ It is not known how many community college students are already cable television subscribers. Cable subscription costs would likely be offset to some degree by students' savings resulting from reduced transportation costs to attend classes at campuses.
    "In 1991, the per-FTES cost for non-credit courses was $\$ 1,648$; for credit courses the cost was $\$ \mathbf{3}, 296$.

[^5]:    ${ }^{12}$ Since this estimate was prepared, the cost of much of this equipment has continued to drop precipitously, and 386based machines are nearly obsolete. Thus, the $\$ 65,000$ estimate is probably conservative.

[^6]:    ${ }^{13}$ The 25 percent figure assumes that the systems are open 275 days per year and are operated for eight hours per day during those days. The 80 percent assumption reflects the need to account for maintenance and other down-time. More days and/or hours of system availability would yield increased cost-effectiveness.
    ${ }^{1}$ Estimating the number of hours needed to complete a course is extremely difficult. Many vendors are actively monitoring and measuring the gains attributable to automated systems, but few statistically significant analyses are available. Anecdotal evidence from private and armed services sector experience suggests substantial gains in leamers' retention and understanding, increased consistency of leaming, and reductions in the amount of time needed to complete courses of from 36 to 70 percent.
    ${ }^{\text {ss }}$ Califomia Community Colleges, op. cit.

[^7]:    ${ }^{16}$ Estimates provided by Chancellor's Office staff, personal communication.
    ${ }^{17}$ Tbid.
    ${ }^{18}$ Ibid.

[^8]:    ${ }^{19}$ Califomia Postsecondary Education Commission, Prospects for Long-Range Capital Planming in California Public Higher Education: A Preliminary Review. Sacramento, CA: January 1992.

[^9]:    ${ }^{20}$ FTES projections are from California Community Colleges, Chancellor's Office, "Research and Analysis Memo \# 9315," May 4, 1993. Sacramento, CA: 1993.
    ${ }^{21}$ WSCH data are from California Department of Finance, Demogn $\quad$ : s Research Unit, ${ }^{n} 1992$ Series Projection of CCC Annualized Weekly Student Contact Hours." Sacramento, CA: 1992.

[^10]:    ${ }^{22}$ Separate cost figures for remodeling were not available. To estimate remodeling costs, Commission staff conducted a project-by-project review of the CCC Five Year Capital Outlay Plan to separate remodeling costs from new facilities and facilities expansion costs. Where planned projects were shown as a mix of new construction and remodeling, staff conservatively counted the proposed construction cost as allocated entirely for remodeling. Sec Califormia Community Colleges, Chancellor's Office, 1992-93 Five Year Capital Outlay Plan. Sacramento, CA: 1992.
    ${ }^{23}$ bidid, and CPEC, op. cit.
    ${ }^{24}$ California Community Colleges, op. cit. The Five Year Plan proposes that 75 percent of anticipated increased enrollment be accommodated by "building-out" existing campuses and that the remaining 25 percent would be accommodated by building new campuses or centers or converting existing community college centers to campuses.

[^11]:    ${ }^{2}$ The 1992-93 State Budget Act appropriated $\$ 114$ million and the 1993-93 Act appropriated $\$ 421$ million of these funds. The assumed $80 / 20$ percent split is based on CPEC, op. cit., and Califomia Community Colleges, op. cit.
    ${ }^{26} \mathrm{An}$ estimated 33,649 FIES could be accommodated by the $\$ 400$ million ( 80 percent) of pipeline funds assumed to be dedicated to space expansion.

[^12]:    ${ }^{27}$ California Postsecondary Education Commission, op. cit.

[^13]:    ${ }^{28}$ Estimates of the marginal additions to support facilities needed to support new afternoon students were made with the assistance of Chancellor's Office facilities planning staff. The 30 and 55 percent assumptions were made on the basis of these estimates, together with data showing ratios of classroom to non-classroom square footage at existing campuses (in California Community Colleges, Chancellor's Office, Statewide Room Use Summary Report 17. Sacramento, CA: December 1992), and data showing differences in construction costs per square foot for classroom and other facilities (in SARA Systems Inc., "Building Unit Cost Guidelines: Cost Index ENR 5247." Canutillo, TX: October 1992).
    ${ }^{29}$ Commission on Innovation, Reducing the Need for New Facilities through Fuller Use of Existing Facilities, Policy Discussion Paper \#4, September 1992. Berkeley, CA: BW Associates, WP-113, 1992.

[^14]:    ${ }^{30}$ If current capacity at 100 percent is increased to the "theoretical" 150 percent by adding a third semester, then multiplied by 0.9 to account for 10 percent of FTES currently enrolled in summer courses, the result is 135 percent -- a 35 percent maximum potential increase.

[^15]:    ${ }^{31}$ The entire community college system in Maine is conducted in a telecourse mode. As described in Choosing the Future, Coastline Community College enrolls 25 percent of its students in some 25 academically-rigorous telecourses. The credits camed by Coastline students are fully transferable to UC and CSU.

[^16]:    ${ }^{32}$ California Postsecondary Education Commission, op. cit.

[^17]:    ${ }^{33}$ Commission on Innovation, Discussion of Policies for Achieving Continuous Improvement in Community Colleges, Policy Discussion Paper \#1, June 1992. Berkeley, CA: BW Associates, 1992, WP-110.
    ${ }^{3}$ rbid.
    ${ }^{33}$ James Robinson, "An Open Leter: TQM on the Campus," Harvard Business Review, Nov-Dec 1991.

